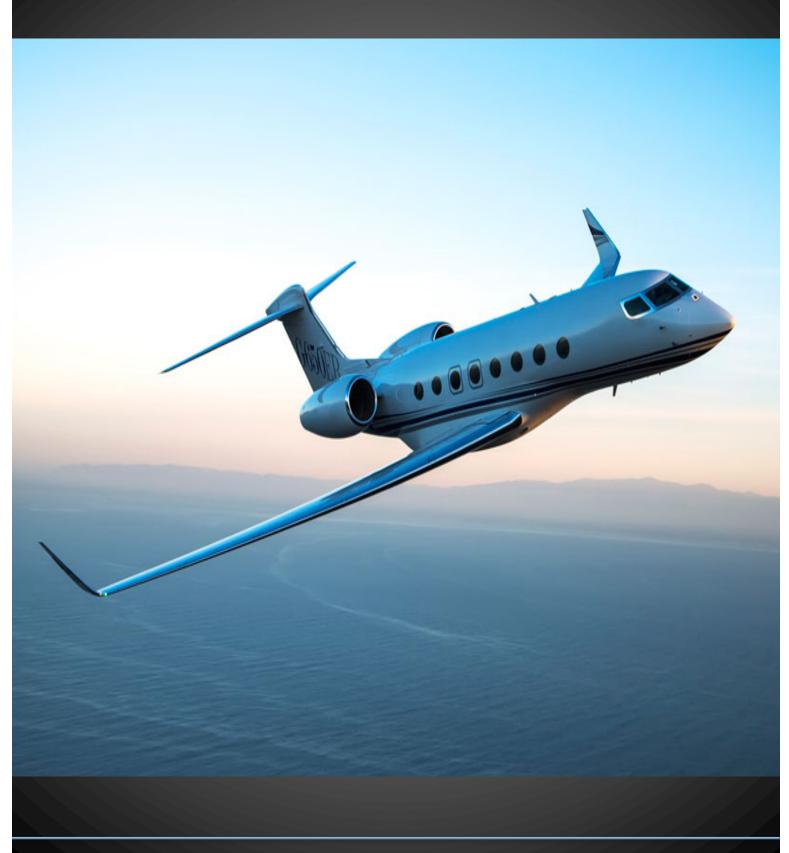


#### GULFSTREAM G650/ER MARKET OVERVIEW JUNE 2018



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# GULFSTREAM G650/ER MARKET OVERVIEW JUNE 2018

Currently, there are 7 Gulfstream G650s for sale of 204 aircraft, representing 3% of the active fleet, and 3 Gulfstream G650ERs for sale of 134 aircraft, representing 3% of the active fleet.

#### CURRENT GULFSTREAM G650/ER MARKET SUMMARY

AIRCRAFT SUMMARY	Low	HIGH	Average
ASKING PRICE	\$46,995,000	\$66,950,000	\$56.423,000
AIRFRAME TOTAL TIME	146	1,854	831
MANUFACTURE YEAR	2014	2017	2015
DAYS ON MARKET	26	808	268

FIGURES BASED ON ASKING PRICES, NOT SALES PRICES. BASED ON 10AIRCRAFT PRICES AND 10AIRCRAFT FOR SALE

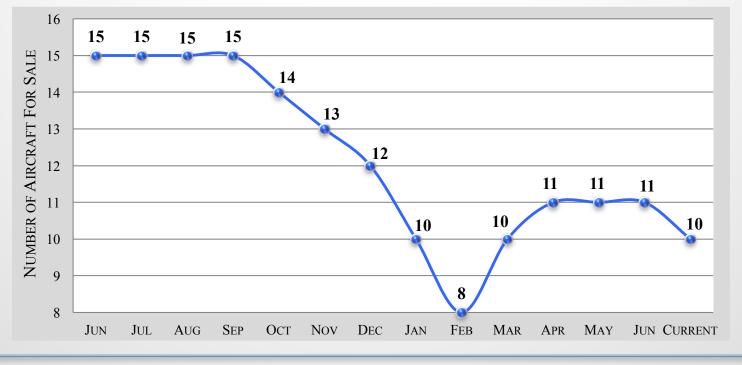
#### CURRENT GULFSTREAM G650/ER MARKET BY SELLER LOCATION





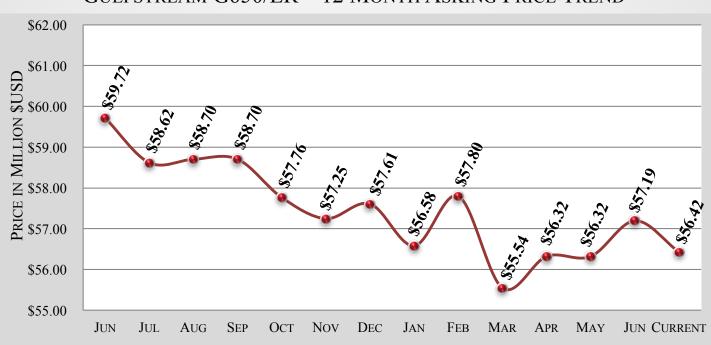
GULFSTREAM G650/ER – 6 MONTH MARKET HISTORY							
Month	Feb	MAR	Apr	MAY	JUNE	CURRENT	AVERAGE
Average Ask Price	\$57.8м	\$55.5м	\$56.3м	\$56.3м	\$57.2	\$56.4м	\$56.6м
NUMBER FOR SALE	8	10	11	11	11	10	10
ACTIVE FLEET	319	319	318	320	338	338	325
PERCENTAGE FOR SALE	3%	3%	3%	3%	3%	3%	3%
Average Year	2015	2015	2015	2015	2015	2015	2015
Average Days on Market	406	316	307	323	246	268	311
Average Airframe Time	1,043	980	914	932	773	831	912
TRANSACTIONS	1	0	0	1	2	TBD	4 Total

#### GULFSTREAM G650/ER – 12 MONTH FOR SALE INVENTORY HISTORY



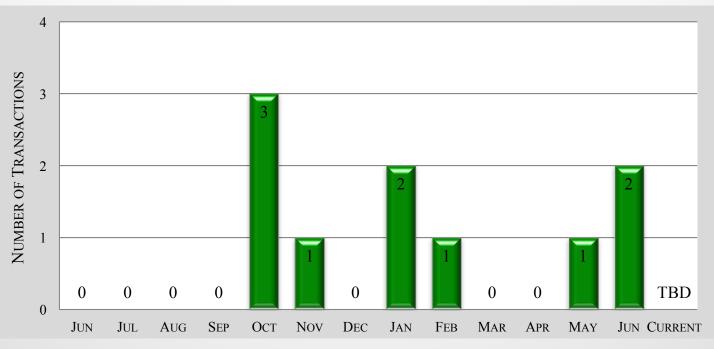
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#### Gulfstream G650/ER – 12 Month Asking Price Trend

#### GULFSTREAM G650/ER – 12 MONTH TRANSACTION HISTORY





GULFSTREAM G650/ER – AIRCRAFT BLUE BOOK VALUATIONS					
YEAR	AVERAGE RETAIL AVERAGE WHOLE		Trend		
2012ER	\$46,000,000	\$42,824,000	-\$1,775,000		
2013ER	\$49,000,000	\$43,490,000	-\$1,775,000		
2014ER	\$51,000,000	\$45,265,000	-\$1,775,000		
2015ER	\$53,000,000	\$47,040,000	-\$1,775,000		
2016ER	\$58,000,000	\$51,478,000	-\$1,775,000		
2017ER	\$66,000,000	\$58,578,000	-\$2,663,000		
2018ER	\$70,150,000	\$62,262,000	NO CHANGE		

## $GULFSTREAM\;G650/ER-VREF\;Valuations$

YEAR	Average Retail	AVERAGE WHOLESALE	Trend	
2012	\$46,500,000	\$42,780,000	-\$500,000	
2013	\$48,500,000	\$44,620,000	-\$500,000	
2014	\$51,000,000	\$46,920,000	NO CHANGE	
2014ER	\$53,500,000	\$48,257,000	NO CHANGE	
2015	\$52,500,000	\$47,250,000	NO CHANGE	
2015ER	\$56,000,000	\$51,520,000	NO CHANGE	
2016	\$55,000,000	\$49,500,000	NO CHANGE	
2016ER	\$59,000,000	\$53,218,000	NO CHANGE	
2017	\$63,000,000	\$56,826,000	NO CHANGE	
2017ER	\$65,000,000	\$58,630,000	NO CHANGE	
2018	\$68,500,000	\$61,787,000	NO CHANGE	
2018ER	\$70,500,000	\$63,591,000	NO CHANGE	

The above data is valid from April through June.



# GULFSTREAM G650/ER MARKET DETAILS AS OF JUNE 2018 ARRANGED BY SERIAL NUMBER

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION
2012	42	\$47,500,000	1,854	U.S.A.
2014	628	\$54,900,000	618	U.S.A.
2014	113	\$46,995,000	1,775	U.S.A.
2015	118	\$48,995,000	1,500	Europe
2015	42	\$53,950,000	816	Europe
2016	808	\$53,995,000	146	U.S.A.
2016	670	\$66,950,000	150	U.S.A.
2016	68	\$61,500,000	528	U.S.A.
2017	26	\$63,500,000	440	U.S.A.
2017	169	\$65,950,000	485	U.S.A.



# GULFSTREAM G650/ER MARKET DETAILS AS OF JUNE 2018 ARRANGED BY DAYS ON MARKET

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION
2017	26	\$63,500,000	440	U.S.A.
2012	42	\$47,500,000	1,854	U.S.A.
2015	42	\$53,950,000	816	Europe
2016	68	\$61,500,000	528	U.S.A.
2014	113	\$46,995,000	1,775	U.S.A.
2015	118	\$48,995,000	1,500	Europe
2017	169	\$65,950,000	485	U.S.A.
2014	628	\$54,900,000	618	U.S.A.
2016	670	\$66,950,000	150	U.S.A.
2016	808	\$53,995,000	146	U.S.A.



## GULFSTREAM G650/ER MARKET DETAILS AS OF JUNE 2018 ARRANGED BY ASKING PRICE

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION
2014	113	\$46,995,000	1,775	U.S.A.
2012	42	\$47,500,000	1,854	U.S.A.
2015	118	\$48,995,000	1,500	Europe
2015	42	\$53,950,000	816	Europe
2016	808	\$53,995,000	146	U.S.A.
2014	628	\$54,900,000	618	U.S.A.
2016	68	\$61,500,000	528	U.S.A.
2017	26	\$63,500,000	440	U.S.A.
2017	169	\$65,950,000	485	U.S.A.
2016	670	\$66,950,000	150	U.S.A.



# GULFSTREAM G650/ER MARKET DETAILS AS OF JUNE 2018 ARRANGED BY TOTAL TIME ON AIRFRAME

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION
2016	808	\$53,995,000	146	U.S.A.
2016	670	\$66,950,000	150	U.S.A.
2017	26	\$63,500,000	440	U.S.A.
2017	169	\$65,950,000	485	U.S.A.
2016	68	\$61,500,000	528	U.S.A.
2014	628	\$54,900,000	618	U.S.A.
2015	42	\$53,950,000	816	Europe
2015	118	\$48,995,000	1,500	Europe
2014	113	\$46,995,000	1,775	U.S.A.
2012	42	\$47,500,000	1,854	U.S.A.



# GULFSTREAM G650/ER MARKET DETAILS AS OF JUNE 2018 ARRANGED BY LOCATION

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION
2015	118	\$48,995,000	1,500	Europe
2015	42	\$53,950,000	816	Europe
2014	628	\$54,900,000	618	U.S.A.
2014	113	\$46,995,000	1,775	U.S.A.
2016	808	\$53,995,000	146	U.S.A.
2016	670	\$66,950,000	150	U.S.A.
2017	26	\$63,500,000	440	U.S.A.
2012	42	\$47,500,000	1,854	U.S.A.
2016	68	\$61,500,000	528	U.S.A.
2017	169	\$65,950,000	485	U.S.A.



# GULFSTREAM G650/ER MARKET DETAILS AS OF JUNE 2018 RECENT CHANGES TO FOR-SALE INVENTORY

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION	STATUS
2014	85	\$44,995,000	2,258	Asia	Leased 2018-06
2015	287	\$54,995,000	2,012	Europe	Sold 2018-07
2017	95	\$64,900,000	189	Europe	Sold 2018-06
2017	247	\$63,950,000	36	Europe	Sold 2018-06

#### Disclaimer

Market changes are based on responses from sellers and agents. These changes have been reported, but not yet confirmed. Altus Aviation offers the details of these aircraft in good faith but cannot guarantee or warrant the accuracy of this information nor warrant the condition of the aircraft. A buyer should instruct his agents, or his surveyors, to investigate such details as the buyer desires validated. These aircraft are offered subject to prior sale, price change, or withdrawal without notice.



#### GULFSTREAM G650/ER MARKET OVERVIEW JUNE 2018



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