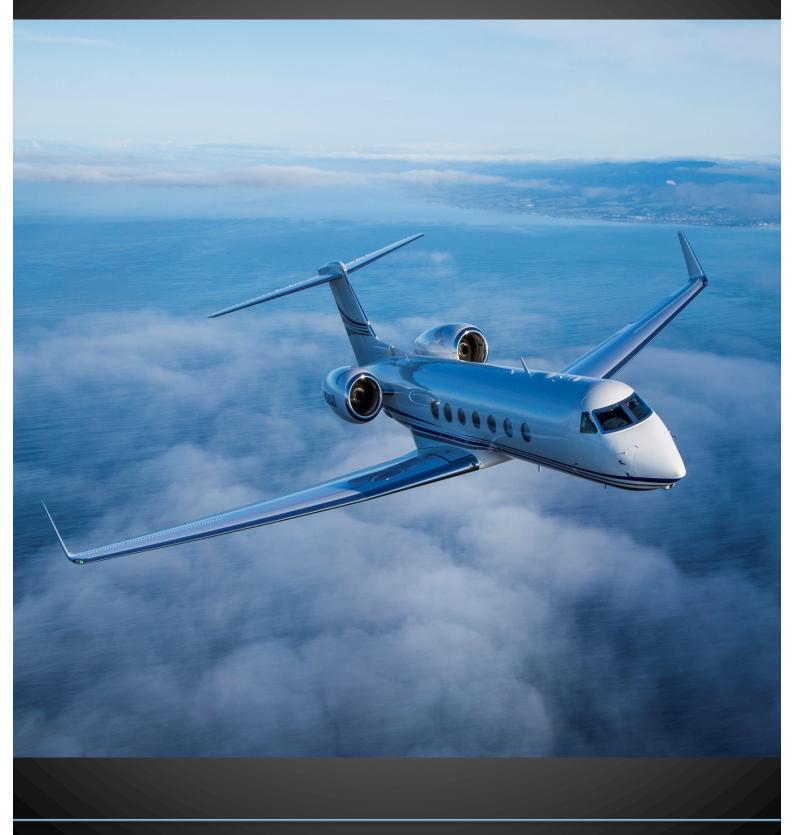


# GULFSTREAM G550 MARKET OVERVIEW AUGUST 2017





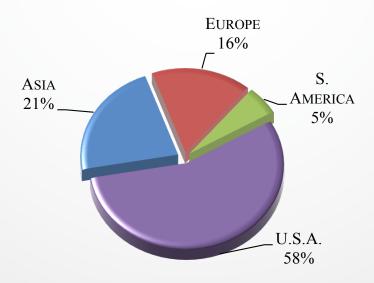
Currently, there are 19 G550s for sale of 547 aircraft, representing 3% of the active fleet.

#### CURRENT GULFSTREAM G550 MARKET SUMMARY

AIRCRAFT SUMMARY	Low	High	Average
ASKING PRICE	\$13,000,000	\$36,000,000	\$23,589,000
AIRFRAME TOTAL TIME	814	10,938	3,474
MANUFACTURE YEAR	2004	2011	2009
Days on Market	8	1,085	281

FIGURES BASED ON ASKING PRICES, NOT SALES PRICES. BASED ON 19 AIRCRAFT PRICES AND 19 AIRCRAFT FOR SALE

#### CURRENT GULFSTREAM G550 MARKET BY SELLER LOCATION



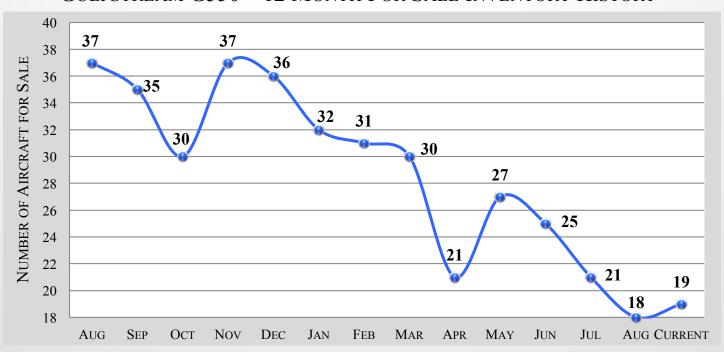




### GULFSTREAM G550 – 6 MONTH MARKET HISTORY

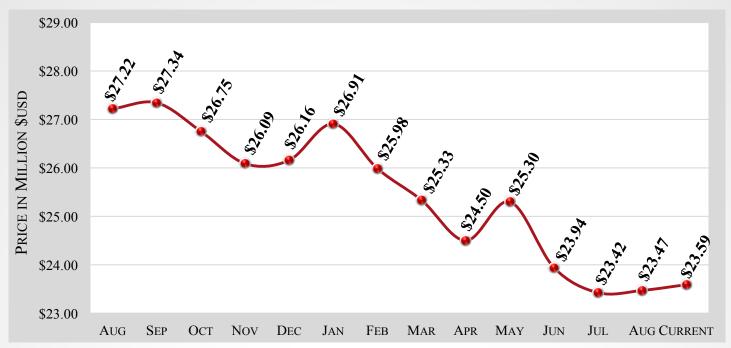
Month	Apr	MAY	June	JULY	August	CURRENT	AVERAGE
AVERAGE ASK PRICE	\$24.5M	\$25.3	\$23.9M	\$23.4M	\$23.5M	\$23.6M	\$24.0м
Number For Sale	21	27	25	21	18	19	22
ACTIVE FLEET	543	544	544	545	546	547	545
PERCENTAGE FOR SALE	4%	5%	5%	4%	3%	3%	4%
Average Year	2009	2009	2008	2008	2008	2009	2009
AVERAGE DAYS ON MARKET	260	245	251	282	274	281	266
AVERAGE AIRFRAME TIME	3,448	3,270	3,429	3,530	3,498	3,474	3,442
TRANSACTIONS	2	6	3	3	2	TBD	16 Total

### GULFSTREAM G550 – 12 MONTH FOR SALE INVENTORY HISTORY

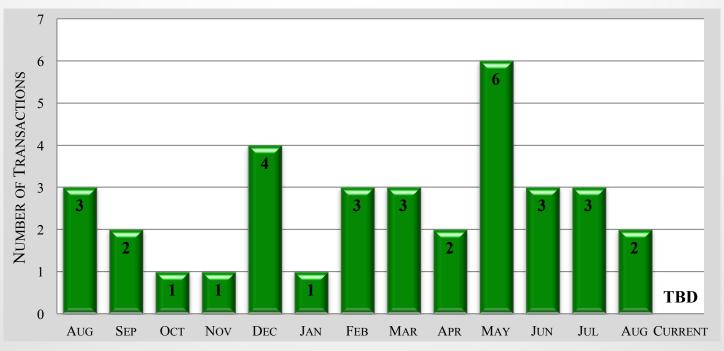




#### GULFSTREAM G550 – 12 MONTH ASKING PRICE TREND



### GULFSTREAM G550 – 12 MONTH TRANSACTION HISTORY





### GULFSTREAM G550 – AIRCRAFT BLUE BOOK VALUATIONS

YEAR	Average Retail	AVERAGE WHOLESALE	Trend
2003	\$13,000,000	\$11,538,000	-\$888,000
2004	\$14,000,000	\$12,426,000	-\$887,000
2005	\$15,000,000	\$13,313,000	-\$888,000
2006	\$16,000,000	\$14,201,000	-\$887,000
2007	\$19,000,000	\$16,863,000	-\$888,000
2008	\$20,000,000	\$17,751,000	-\$1,775,000
2009	\$22,000,000	\$19,526,000	-\$1,775,000
2010	\$25,000,000	\$22,189,000	-\$887,000
2011	\$29,000,000	\$25,739,000	No Change
2012	\$31,000,000	\$27,514,000	-\$1,775,000
2013	\$33,000,000	\$29,289,000	-\$1,775,000
2014	\$37,000,000	\$32,839,000	-\$1,775,000
2015	\$42,000,000	\$37,277,000	-\$888,000
2016	\$47,000,000	\$41,715,000	No Change
2017	\$61,500,000	\$54,584,000	No Change

The above data is valid from August through September

AUGUST 2017

### GULFSTREAM G550 – VREF VALUATIONS

YEAR	Average Retail	AVERAGE WHOLESALE	Trend
2003	\$16,000,000	\$14,176,000	-\$1,000,000
2004	\$16,200,000	\$14,353,200	-\$1,000,000
2005	\$16,500,000	\$14,619,000	-\$1,000,000
2006	\$17,000,000	\$15,538,000	-\$1,000,000
2007	\$18,000,000	\$15,948,000	-\$2,000,000
2008	\$19,000,000	\$16,872,000	-\$2,000,000
2009	\$21,500,000	\$19,092,000	-\$2,500,000
2010	\$24,000,000	\$21,360,000	-\$3,000,000
2011	\$26,000,000	\$23,140,000	-\$3,000,000
2012	\$28,000,000	\$24,920,000	-\$3,000,000
2013	\$30,000,000	\$26,700,000	-\$3,000,000
2014	\$33,500,000	\$29,815,000	-\$3,000,000
2015	\$35,500,000	\$31,595,000	-\$3,000,000
2016	\$43,000,000	\$38,700,000	-\$5,000,000
2017	\$61,500,000	\$55,350,000	No Change

The above data is valid from August through September

AUGUST 2017

# GULFSTREAM G550 MARKET DETAILS AS OF AUGUST 2017 ARRANGED BY YEAR

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION
2004	714	\$13,000,000	7,777	Asia
2004	454	\$14,000,000	3,515	U.S.A.
2006	60	\$17,995,000	3,081	U.S.A.
2006	467	\$13,995,000	10,938	U.S.A.
2007	704	\$22,900,000	2,350	U.S.A.
2007	216	\$19,000,000	3,877	Europe
2008	146	\$20,700,000	2,241	Europe
2009	240	\$22,900,000	4,609	Europe
2009	1,085	\$25,500,000	4,091	U.S.A.
2009	126	\$27,500,000	1,985	S. America
2010	133	\$23,995,000	2,818	U.S.A.
2010	336	\$28,100,000	2,178	U.S.A.
2010	48	\$23,950,000	4,034	U.S.A.
2010	146	\$23,950,000	3,120	U.S.A.
2010	50	\$29,900,000	2,010	Asia
2010	203	\$28,950,000	814	Asia
2011	153	\$36,000,000	952	Asia
2011	8	\$25,950,000	3,015	U.S.A.
2011	54	\$29,900,000	2,604	U.S.A.

AUGUST 2017

# GULFSTREAM G550 MARKET DETAILS AS OF AUGUST 2017 ARRANGED BY DAYS ON MARKET

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION
2011	8	\$25,950,000	3,015	U.S.A.
2010	48	\$23,950,000	4,034	U.S.A.
2010	50	\$29,900,000	2,010	Asia
2011	54	\$29,900,000	2,604	U.S.A.
2006	60	\$17,995,000	3,081	U.S.A.
2009	126	\$27,500,000	1,985	S. America
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2006	467	\$13,995,000	10,938	U.S.A.
2007	704	\$22,900,000	2,350	U.S.A.
2004	714	\$13,000,000	7,777	Asia
2009	1,085	\$25,500,000	4,091	U.S.A.

AUGUST 2017

# GULFSTREAM G550 MARKET DETAILS AS OF AUGUST 2017 ARRANGED BY ASKING PRICE

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION
2004	714	\$13,000,000	7,777	Asia
2006	467	\$13,995,000	10,938	U.S.A.
2004	454	\$14,000,000	3,515	U.S.A.
2006	60	\$17,995,000	3,081	U.S.A.
2007	216	\$19,000,000	3,877	Europe
2008	146	\$20,700,000	2,241	Europe
2007	704	\$22,900,000	2,350	U.S.A.
2009	240	\$22,900,000	4,609	Europe
2010	146	\$23,950,000	3,120	U.S.A.
2010	48	\$23,950,000	4,034	U.S.A.
2010	133	\$23,995,000	2,818	U.S.A.
2009	1,085	\$25,500,000	4,091	U.S.A.
2011	8	\$25,950,000	3,015	U.S.A.
2009	126	\$27,500,000	1,985	S. America
2010	336	\$28,100,000	2,178	U.S.A.
2010	203	\$28,950,000	814	Asia
2010	50	\$29,900,000	2,010	Asia
2011	54	\$29,900,000	2,604	U.S.A.
2011	153	\$36,000,000	952	Asia

AUGUST 2017

# GULFSTREAM G550 MARKET DETAILS AS OF AUGUST 2017 ARRANGED BY TOTAL TIME ON AIRFRAME

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION
2010	203	\$28,950,000	814	Asia
2011	153	\$36,000,000	952	Asia
2009	126	\$27,500,000	1,985	S. America
2010	50	\$29,900,000	2,010	Asia
2010	336	\$28,100,000	2,178	U.S.A.
2008	146	\$20,700,000	2,241	Europe
2007	704	\$22,900,000	2,350	U.S.A.
2011	54	\$29,900,000	2,604	U.S.A.
2010	133	\$23,995,000	2,818	U.S.A.
2011	8	\$25,950,000	3,015	U.S.A.
2006	60	\$17,995,000	3,081	U.S.A.
2010	146	\$23,950,000	3,120	U.S.A.
2004	454	\$14,000,000	3,515	U.S.A.
2007	216	\$19,000,000	3,877	Europe
2010	48	\$23,950,000	4,034	U.S.A.
2009	1,085	\$25,500,000	4,091	U.S.A.
2009	240	\$22,900,000	4,609	Europe
2004	714	\$13,000,000	7,777	Asia
2006	467	\$13,995,000	10,938	U.S.A.

AUGUST 2017

# GULFSTREAM G550 MARKET DETAILS AS OF AUGUST 2017 ARRANGED BY LOCATION

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION
2004	714	\$13,000,000	7,777	Asia
2011	153	\$36,000,000	952	Asia
2010	203	\$28,950,000	814	Asia
2010	50	\$29,900,000	2,010	Asia
2007	216	\$19,000,000	3,877	Europe
2008	146	\$20,700,000	2,241	Europe
2009	240	\$22,900,000	4,609	Europe
2009	126	\$27,500,000	1,985	S. America
2004	454	\$14,000,000	3,515	U.S.A.
2006	60	\$17,995,000	3,081	U.S.A.
2006	467	\$13,995,000	10,938	U.S.A.
2007	704	\$22,900,000	2,350	U.S.A.
2009	1,085	\$25,500,000	4,091	U.S.A.
2010	133	\$23,995,000	2,818	U.S.A.
2010	336	\$28,100,000	2,178	U.S.A.
2010	48	\$23,950,000	4,034	U.S.A.
2010	146	\$23,950,000	3,120	U.S.A.
2011	8	\$25,950,000	3,015	U.S.A.
2011	54	\$29,900,000	2,604	U.S.A.

AUGUST 2017

### GULFSTREAM G550 MARKET DETAILS AS OF AUGUST 2017 RECENT CHANGES TO FOR-SALE INVENTORY

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION	STATUS
2005	579	\$15,000,000	6,921	Asia	Deal Pending 2017-08
2006	493	\$18,250,000	5,765	Europe	Sold 2017-09
2006	47	\$17,500,000	1,136	U.S.A.	Deal Pending 2017-08
2005	69	\$17,500,000	1,167	U.S.A.	Deal Pending 2017-09
2008	18	\$17,500,000	3,436	U.S.A.	Deal Pending 2017-09
2010	134	\$29,995,000	1,607	U.S.A.	Deal Pending 2017-09
2010	412	\$23,300,000	1594	Asia	Sold 2017-09
2011	119	\$28,000,000	2,378	Asia	Sold 2017-08
2012	63	\$27,900,000	1,963	U.S.A.	Deal Pending 2017-09
2011	132	\$27,900,000	2,790	Europe	Withdrawn 2017-09
2011	499	\$29,950,000	1,558	Asia	Sold 2017-08
2014	313	\$37,500,000	922	Asia	Sold 2017-09

#### Disclaimer

Market changes are based on responses from sellers and agents. These changes have been reported, but not yet confirmed. Altus Aviation offers the details of these aircraft in good faith but cannot guarantee or warrant the accuracy of this information nor warrant the condition of the aircraft. A buyer should instruct his agents, or his surveyors, to investigate such details as the buyer desires validated. These aircraft are offered subject to prior sale, price change, or withdrawal without notice.





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