

# GLOBAL 6000 MARKET OVERVIEW MARCH 2018





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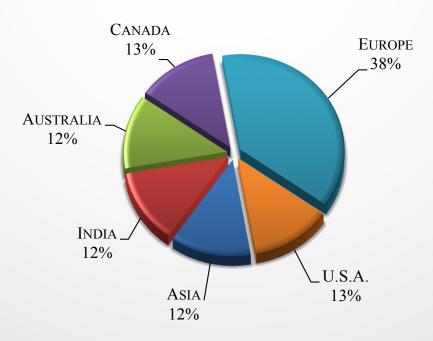
Currently, there are 8 Global 6000s for sale of 283 aircraft, representing 3% of the active fleet.

#### CURRENT GLOBAL 6000 MARKET SUMMARY

AIRCRAFT SUMMARY	Low	High	Average
ASKING PRICE	\$32,995,000	\$44,000,000	\$38,374,000
AIRFRAME TOTAL TIME	207	2,760	990
MANUFACTURE YEAR	2012	2017	2014
Days on Market	35	1,116	439

FIGURES BASED ON ASKING PRICES, NOT SALE PRICES. BASED ON 8 AIRCRAFT PRICES AND 8 AIRCRAFT FOR SALE

#### CURRENT GLOBAL 6000 MARKET BY SELLER LOCATION





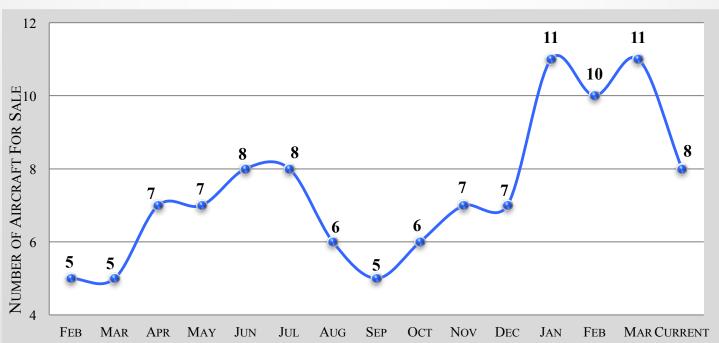
#### GLOBAL 6000 MARKET OVERVIEW

**MARCH 2018** 

#### GLOBAL 6000 – 6 MONTH MARKET HISTORY

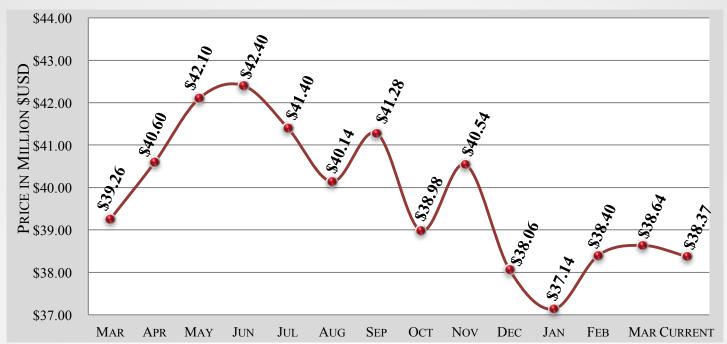
Month	Nov	DEC	JAN	FEB	Mar	CURRENT	AVERAGE
AVERAGE ASK PRICE	\$40.5M	\$38.1M	\$37.1M	\$38.4M	\$38.6M	\$37.3M	\$38.3м
Number For Sale	7	7	11	10	11	8	9
ACTIVE FLEET	274	274	278	282	283	283	279
PERCENTAGE FOR SALE	2%	3%	4%	4%	4%	3%	4%
Average Year	2015	2015	2015	2015	2015	2015	2015
AVERAGE DAYS ON MARKET	406	427	351	380	344	469	396
AVERAGE AIRFRAME TIME	692	692	1,117	1,006	985	769	877
TRANSACTIONS	0	1	1	0	1	TBD	3 TOTAL

#### GLOBAL 6000–12 MONTH FOR SALE INVENTORY HISTORY

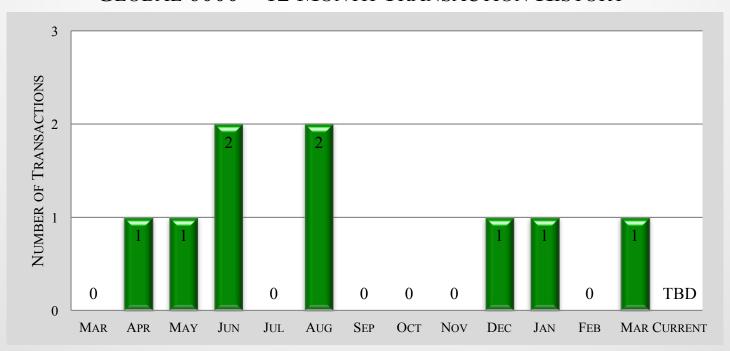




#### GLOBAL 6000 – 12 MONTH ASKING PRICE TREND



### GLOBAL 6000 – 12 MONTH TRANSACTION HISTORY





### GLOBAL 6000 – AIRCRAFT BLUE BOOK VALUATIONS

YEAR	Average Retail	AVERAGE WHOLESALE	Trend
2012	\$30,000,000	\$26,627,000	No Change
2013	\$33,000,000	\$29,289,000	No Change
2014	\$36,000,000	\$31,952,000	No Change
2015	\$39,000,000	\$34,614,000	No Change
2016	\$44,000,000	\$39,052,000	-\$2,663,000
2017	\$55,000,000	\$48,815,000	-\$6,488,000

 ${\it The\ above\ information\ valid\ January\ through\ March.}$ 

#### GLOBAL 6000 – VREF VALUATIONS

YEAR	Average Retail	AVERAGE WHOLESALE	Trend
2012	\$31,000,000	\$27,900,000	-\$500,000
2013	\$33,000,000	\$29,700,000	-\$1,000,000
2014	\$35,000,000	\$31,500,000	-\$1,000,000
2015	\$39,000,000	\$35,100,000	-\$1,000,000
2016	\$42,000,000	\$37,800,000	No Change
2017	\$53,500,000	\$48,257,000	-\$8,810,000

The above information valid January through March.



## GLOBAL 6000 MARKET DETAILS AS OF MARCH 2018 ARRANGED BY YEAR

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION
2012	84	\$35,000,000	1,706	Asia
2014	1,116	\$36,000,000	1,168	India
2014	401	\$32,995,000	800	Australia
2014	967	\$39,000,000	380	Europe
2015	35	\$40,000,000	1,343	Europe
2016	549	\$39,500,000	316	Canada
2016	268	\$40,500,000	232	U.S.A.
2017	332	\$44,000,000	207	Europe



## GLOBAL 6000 MARKET DETAILS AS OF MARCH 2018 ARRANGED BY DAYS ON MARKET

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION
2015	35	\$40,000,000	1,343	Europe
2012	84	\$35,000,000	1,706	Asia
2016	268	\$40,500,000	232	U.S.A.
2017	332	\$44,000,000	207	Europe
2014	401	\$32,995,000	800	Australia
2016	549	\$39,500,000	316	Canada
2014	967	\$39,000,000	380	Europe
2014	1,116	\$36,000,000	1,168	India



# GLOBAL 6000 MARKET DETAILS AS OF MARCH 2018 ARRANGED BY ASKING PRICE

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION
2014	401	\$32,995,000	800	Australia
2012	84	\$35,000,000	1,706	Asia
2014	1,116	\$36,000,000	1,168	India
2014	967	\$39,000,000	380	Europe
2016	549	\$39,500,000	316	Canada
2015	35	\$40,000,000	1,343	Europe
2016	268	\$40,500,000	232	U.S.A.
2017	332	\$44,000,000	207	Europe



# GLOBAL 6000 MARKET DETAILS AS OF MARCH 2018 ARRANGED BY TOTAL TIME ON AIRFRAME

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION
2017	332	\$44,000,000	207	Europe
2016	268	\$40,500,000	232	U.S.A.
2016	549	\$39,500,000	316	Canada
2014	967	\$39,000,000	380	Europe
2014	401	\$32,995,000	800	Australia
2014	1,116	\$36,000,000	1,168	India
2015	35	\$40,000,000	1,343	Europe
2012	84	\$35,000,000	1,706	Asia



# GLOBAL 6000 MARKET DETAILS AS OF MARCH 2018 ARRANGED BY LOCATION

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION
2012	84	\$35,000,000	1,706	Asia
2014	401	\$32,995,000	800	Australia
2016	549	\$39,500,000	316	Canada
2017	332	\$44,000,000	207	Europe
2014	967	\$39,000,000	380	Europe
2015	35	\$40,000,000	1,343	Europe
2014	1,116	\$36,000,000	1,168	India
2016	268	\$40,500,000	232	U.S.A.



## GLOBAL 6000 MARKET DETAILS AS OF MARCH 2018 RECENT CHANGES TO FOR-SALE INVENTORY

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION	STATUS
2012	202	\$28,500,000	2,760	Europe	Deal Pending 2018-03
2013	155	\$33,000,000	2,527	Europe	Sold 2018-03
2014	621	\$31,000,000	1,402	Europe	Deal Pending 2018-03
2016	93	\$38,000,000	2,215	U.S.A.	Withdrawn 2018-04
2016	93	\$38,500,000	1,651	U.S.A.	Withdrawn 2018-04
2017	93	\$41,500,000	1,068	Canada	Withdrawn 2018-04

#### Disclaimer

Market changes are based on responses from sellers and agents. These changes have been reported, but not yet confirmed. Altus Aviation offers the details of these aircraft in good faith but cannot guarantee or warrant the accuracy of this information nor warrant the condition of the aircraft. A buyer should instruct his agents, or his surveyors, to investigate such details as the buyer desires validated. These aircraft are offered subject to prior sale, price change, or withdrawal without notice.



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