

## GLOBAL 6000 MARKET OVERVIEW JANUARY 2018





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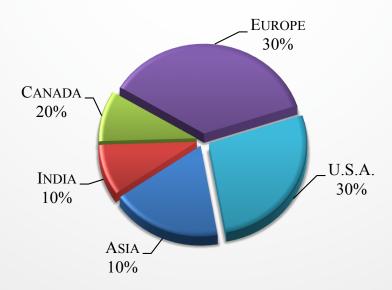
Currently, there are 10 Global 6000s for sale of 282 aircraft, representing 4% of the active fleet.

#### CURRENT GLOBAL 6000 MARKET SUMMARY

| AIRCRAFT SUMMARY    | Low          | High         | Average      |
|---------------------|--------------|--------------|--------------|
| ASKING PRICE        | \$31,000,000 | \$44,000,000 | \$38,400,000 |
| AIRFRAME TOTAL TIME | 173          | 2,215        | 1,006        |
| MANUFACTURE YEAR    | 2012         | 2017         | 2015         |
| Days on Market      | 42           | 1,074        | 380          |

FIGURES BASED ON ASKING PRICES, NOT SALE PRICES. BASED ON 10 AIRCRAFT PRICES AND 10 AIRCRAFT FOR SALE

#### CURRENT GLOBAL 6000 MARKET BY SELLER LOCATION





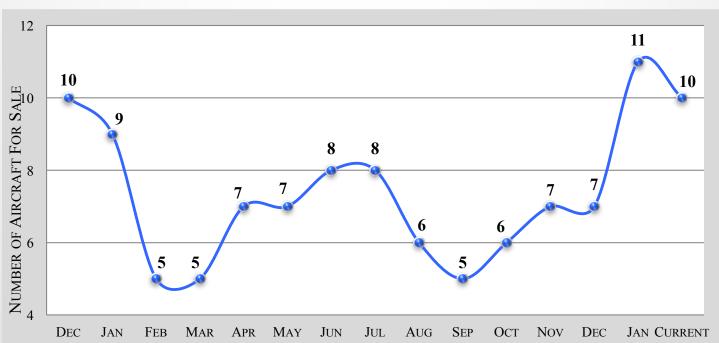
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#### GLOBAL 6000 – 6 MONTH MARKET HISTORY

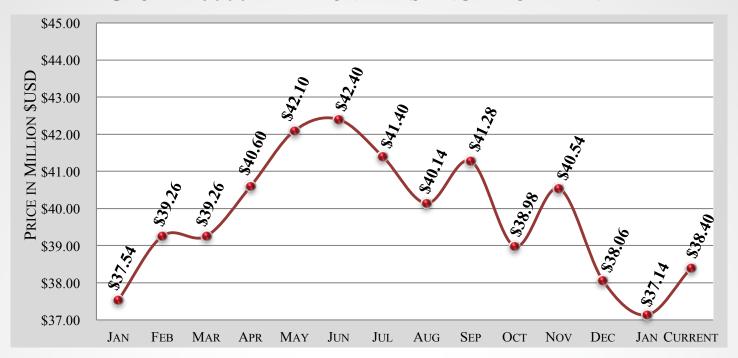
| Month                     | SEPT    | Ост     | Nov     | DEC     | Jan     | CURRENT | AVERAGE |
|---------------------------|---------|---------|---------|---------|---------|---------|---------|
| AVERAGE<br>ASK PRICE      | \$41.3M | \$39.0M | \$40.5M | \$38.1M | \$37.1M | \$38.4M | \$39.1M |
| Number For<br>Sale        | 5       | 6       | 7       | 7       | 11      | 10      | 8       |
| ACTIVE FLEET              | 262     | 270     | 274     | 274     | 278     | 282     | 273     |
| PERCENTAGE<br>FOR SALE    | 2%      | 2%      | 2%      | 3%      | 4%      | 4%      | 3%      |
| Average<br>Year           | 2014    | 2014    | 2015    | 2015    | 2015    | 2015    | 2015    |
| AVERAGE DAYS<br>ON MARKET | 264     | 263     | 406     | 427     | 351     | 380     | 349     |
| AVERAGE<br>AIRFRAME TIME  | 754     | 1,028   | 692     | 692     | 1,117   | 1,006   | 882     |
| TRANSACTIONS              | 0       | 0       | 0       | 1       | 1       | TBD     | 2 Total |

#### GLOBAL 6000-12 MONTH FOR SALE INVENTORY HISTORY

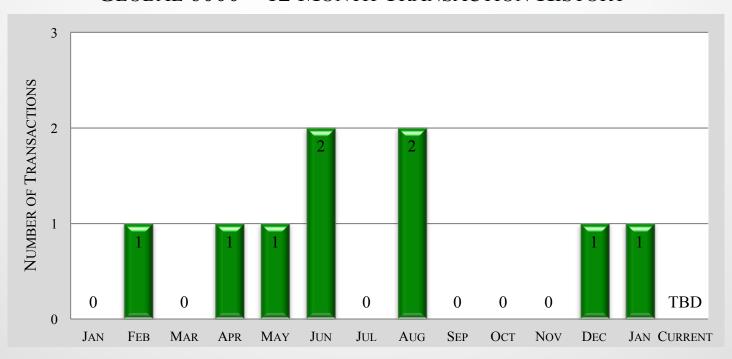




#### GLOBAL 6000 – 12 MONTH ASKING PRICE TREND



### GLOBAL 6000 – 12 MONTH TRANSACTION HISTORY





#### GLOBAL 6000 – AIRCRAFT BLUE BOOK VALUATIONS

| YEAR | Average<br>Retail | AVERAGE WHOLESALE | Trend        |
|------|-------------------|-------------------|--------------|
| 2012 | \$30,000,000      | \$26,627,000      | No Change    |
| 2013 | \$33,000,000      | \$29,289,000      | No Change    |
| 2014 | \$36,000,000      | \$31,952,000      | No Change    |
| 2015 | \$39,000,000      | \$34,614,000      | No Change    |
| 2016 | \$44,000,000      | \$39,052,000      | -\$2,663,000 |
| 2017 | \$55,000,000      | \$48,815,000      | -\$6,488,000 |

 ${\it The\ above\ information\ valid\ January\ through\ March.}$ 

#### GLOBAL 6000 – VREF VALUATIONS

| Year | Average<br>Retail | AVERAGE WHOLESALE | Trend        |
|------|-------------------|-------------------|--------------|
| 2012 | \$31,000,000      | \$27,900,000      | -\$500,000   |
| 2013 | \$33,000,000      | \$29,700,000      | -\$1,000,000 |
| 2014 | \$35,000,000      | \$31,500,000      | -\$1,000,000 |
| 2015 | \$39,000,000      | \$35,100,000      | -\$1,000,000 |
| 2016 | \$42,000,000      | \$37,800,000      | No Change    |
| 2017 | \$53,500,000      | \$48,257,000      | -\$8,810,000 |

The above information valid January through March.



## GLOBAL 6000 MARKET DETAILS AS OF JANUARY 2018 ARRANGED BY YEAR

| YEAR | DAYS ON<br>MARKET | ASK PRICE    | AIRFRAME TOTAL<br>TIME | LOCATION |
|------|-------------------|--------------|------------------------|----------|
| 2012 | 42                | \$35,000,000 | 1,487                  | Asia     |
| 2014 | 1,074             | \$36,000,000 | 1,136                  | India    |
| 2014 | 579               | \$31,000,000 | 1,402                  | Europe   |
| 2014 | 925               | \$39,000,000 | 380                    | Europe   |
| 2016 | 51                | \$38,000,000 | 2,215                  | U.S.A.   |
| 2016 | 507               | \$39,500,000 | 316                    | Canada   |
| 2016 | 51                | \$38,500,000 | 1,651                  | U.S.A.   |
| 2016 | 226               | \$41,500,000 | 232                    | U.S.A.   |
| 2017 | 290               | \$44,000,000 | 173                    | Europe   |
| 2017 | 51                | \$41,500,000 | 1,068                  | Canada   |



## GLOBAL 6000 MARKET DETAILS AS OF JANUARY 2018 ARRANGED BY DAYS ON MARKET

| YEAR | DAYS ON<br>MARKET | ASK PRICE    | AIRFRAME TOTAL<br>TIME | LOCATION |
|------|-------------------|--------------|------------------------|----------|
| 2012 | 42                | \$35,000,000 | 1,487                  | Asia     |
| 2016 | 51                | \$38,000,000 | 2,215                  | U.S.A.   |
| 2016 | 51                | \$38,500,000 | 1,651                  | U.S.A.   |
| 2017 | 51                | \$41,500,000 | 1,068                  | Canada   |
| 2016 | 226               | \$41,500,000 | 232                    | U.S.A.   |
| 2017 | 290               | \$44,000,000 | 173                    | Europe   |
| 2016 | 507               | \$39,500,000 | 316                    | Canada   |
| 2014 | 579               | \$31,000,000 | 1,402                  | Europe   |
| 2014 | 925               | \$39,000,000 | 380                    | Europe   |
| 2014 | 1,074             | \$36,000,000 | 1,136                  | India    |



## GLOBAL 6000 MARKET DETAILS AS OF JANUARY 2018 ARRANGED BY ASKING PRICE

| YEAR | DAYS ON<br>MARKET | ASK PRICE    | AIRFRAME<br>TOTAL TIME | LOCATION |
|------|-------------------|--------------|------------------------|----------|
| 2014 | 579               | \$31,000,000 | 1,402                  | Europe   |
| 2012 | 42                | \$35,000,000 | 1,487                  | Asia     |
| 2014 | 1,074             | \$36,000,000 | 1,136                  | India    |
| 2016 | 51                | \$38,000,000 | 2,215                  | U.S.A.   |
| 2016 | 51                | \$38,500,000 | 1,651                  | U.S.A.   |
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| 2016 | 507               | \$39,500,000 | 316                    | Canada   |
| 2017 | 51                | \$41,500,000 | 1,068                  | Canada   |
| 2016 | 226               | \$41,500,000 | 232                    | U.S.A.   |
| 2017 | 290               | \$44,000,000 | 173                    | Europe   |



## GLOBAL 6000 MARKET DETAILS AS OF JANUARY 2018 ARRANGED BY TOTAL TIME ON AIRFRAME

| YEAR | DAYS ON<br>MARKET | ASK PRICE    | AIRFRAME TOTAL<br>TIME | LOCATION |
|------|-------------------|--------------|------------------------|----------|
| 2017 | 290               | \$44,000,000 | 173                    | Europe   |
| 2016 | 226               | \$41,500,000 | 232                    | U.S.A.   |
| 2016 | 507               | \$39,500,000 | 316                    | Canada   |
| 2014 | 925               | \$39,000,000 | 380                    | Europe   |
| 2017 | 51                | \$41,500,000 | 1,068                  | Canada   |
| 2014 | 1,074             | \$36,000,000 | 1,136                  | India    |
| 2014 | 579               | \$31,000,000 | 1,402                  | Europe   |
| 2012 | 42                | \$35,000,000 | 1,487                  | Asia     |
| 2016 | 51                | \$38,500,000 | 1,651                  | U.S.A.   |
| 2016 | 51                | \$38,000,000 | 2,215                  | U.S.A.   |



# GLOBAL 6000 MARKET DETAILS AS OF JANUARY 2018 ARRANGED BY LOCATION

| YEAR | DAYS ON<br>MARKET | ASK PRICE    | AIRFRAME<br>TOTAL TIME | LOCATION |
|------|-------------------|--------------|------------------------|----------|
| 2012 | 42                | \$35,000,000 | 1,487                  | Asia     |
| 2016 | 507               | \$39,500,000 | 316                    | Canada   |
| 2017 | 51                | \$41,500,000 | 1,068                  | Canada   |
| 2017 | 290               | \$44,000,000 | 173                    | Europe   |
| 2014 | 925               | \$39,000,000 | 380                    | Europe   |
| 2014 | 579               | \$31,000,000 | 1,402                  | Europe   |
| 2014 | 1,074             | \$36,000,000 | 1,136                  | India    |
| 2016 | 226               | \$41,500,000 | 232                    | U.S.A.   |
| 2016 | 51                | \$38,500,000 | 1,651                  | U.S.A.   |
| 2016 | 51                | \$38,000,000 | 2,215                  | U.S.A.   |

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## GLOBAL 6000 MARKET DETAILS AS OF JANUARY 2018 RECENT CHANGES TO FOR-SALE INVENTORY

| YEAR | DAYS ON<br>MARKET | ASK PRICE    | AIRFRAME<br>TOTAL TIME | LOCATION | STATUS               |
|------|-------------------|--------------|------------------------|----------|----------------------|
| 2012 | 182               | \$28,500,000 | 2,760                  | Europe   | Deal Pending 2018-03 |
| 2015 | 128               | \$37,900,000 | 10                     | U.S.A.   | Leased 2018-01       |



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