



# GLOBAL 5000 MARKET OVERVIEW JANUARY 2018

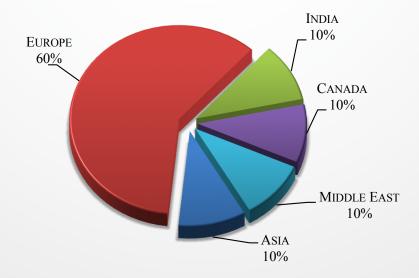
Currently, there are 10 Global 5000s for sale of 216 aircraft, representing 5% of the active fleet.

#### **CURRENT GLOBAL 5000 MARKET SUMMARY**

AIRCRAFT SUMMARY	Low	High	Average
ASKING PRICE	\$8,500,000	\$32,000,000	\$18,990,000
AIRFRAME TOTAL TIME	503	6,064	2,525
MANUFACTURE YEAR	2005	2015	2010
DAYS ON MARKET	24	2,145	712

FIGURES BASED ON ASKING PRICES, NOT SALE PRICES. BASED ON 10 AIRCRAFT PRICES AND 10 AIRCRAFT FOR SALE

#### CURRENT GLOBAL 5000 MARKET BY SELLER LOCATION





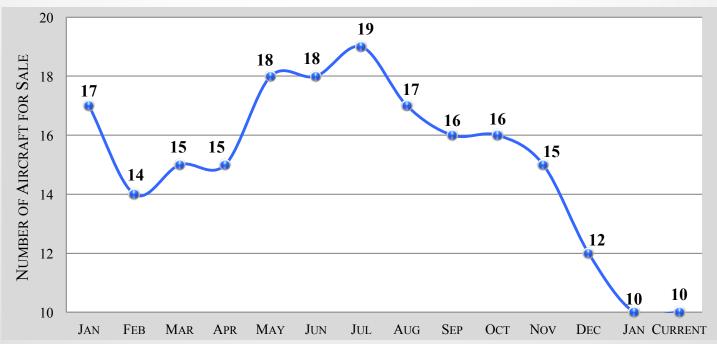
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#### GLOBAL 5000 – 6 MONTH MARKET HISTORY

Month	SEPT	ОСТ	Nov	DEC	JAN	CURRENT	AVERAGE
AVERAGE ASK PRICE	\$17.6м	\$16.8	\$20.1M	\$20.3м	\$18.9м	\$19.0м	\$18.8M
Number For Sale	16	16	15	12	10	10	13
ACTIVE FLEET	213	216	214	214	216	216	215
PERCENTAGE FOR SALE	8%	7%	7%	6%	5%	5%	6%
Average Year	2008	2009	2010	2010	2010	2010	2010
AVERAGE DAYS ON MARKET	705	741	632	700	678	712	695
AVERAGE AIRFRAME TIME	2,645	2,683	2,337	2,329	2,509	2,525	2,505
TRANSACTIONS	2	1	1	0	2	TBD	6 Total

#### GLOBAL 5000 – 12 MONTH FOR SALE INVENTORY HISTORY



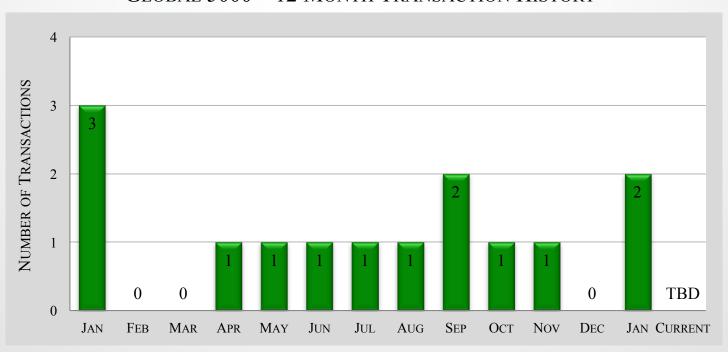




#### GLOBAL 5000 – 12 MONTH ASKING PRICE TREND



#### GLOBAL 5000 – 12 MONTH TRANSACTION HISTORY



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### GLOBAL 5000 – AIRCRAFT BLUE BOOK VALUATIONS

YEAR	Average Retail	AVERAGE WHOLESALE	Trend
2005	\$12,500,000	\$11,094,000	No Change
2006	\$13,500,000	\$11,982,000	No Change
2007	\$14,500,000	\$12,869,000	No Change
2008	\$15,500,000	\$13,757,000	No Change
2009	\$17,500,000	\$15,532,000	No Change
2010	\$19,500,000	\$17,307,000	No Change
2011	\$21,500,000	\$19,082,000	No Change
2012	\$24,500,000	\$21,745,000	-\$444,000
2013	\$27,500,000	\$24,408,000	-\$443,000
2014	\$30,500,000	\$27,070,000	-\$1,332,000
2015	\$33,500,000	\$29,733,000	-\$444,000
2016	\$36,500,000	\$32,396,000	-\$1,331,000
2017	\$45,500,000	\$40,384,000	-\$4,385,000

The above data is valid from January through March.

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#### GLOBAL 5000 – VREF VALUATIONS

YEAR	Average Retail	AVERAGE WHOLESALE	Trend
2005	\$11,750,000	\$10,387,000	No Change
2006	\$12,000,000	\$10,608,000	No Change
2007	\$13,000,000	\$11,492,000	No Change
2008	\$14,000,000	\$12,404,000	No Change
2009	\$16,000,000	\$14,176,000	No Change
2010	\$18,000,000	\$15,948,000	No Change
2011	\$20,500,000	\$18,204,000	No Change
2012	\$23,500,000	\$20,915,000	-\$500,000
2013	\$26,500,000	\$23,585,000	-\$500,000
2014	\$30,250,000	\$27,225,000	-\$500,000
2015	\$33,500,000	\$30,150,000	-\$500,000
2016	\$37,000,000	\$33,300,000	-\$500,000
2017	\$48,000,000	\$43,296,000	-\$2,441,000

The above data is valid from January through March.



# GLOBAL 5000 MARKET DETAILS AS OF JANUARY 2018 ARRANGED BY YEAR

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION
2005	2,145	\$11,000,000	3,105	India
2005	1,031	\$8,500,000	6,064	Middle East
2007	1,145	\$14,000,000	1,202	Asia
2008	296	\$16,500,000	2,694	Europe
2009	1,153	\$13,500,000	2,431	Europe
2008	387	\$16,900,000	2,491	Europe
2013	478	\$24,500,000	1,818	Europe
2013	24	\$25,500,000	2,489	Europe
2014	365	\$27,500,000	503	Europe
2015	93	\$32,000,000	2,450	Canada



# GLOBAL 5000 MARKET DETAILS AS OF JANUARY 2018 ARRANGED BY DAYS ON MARKET

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION
2013	24	\$25,500,000	2,489	Europe
2015	93	\$32,000,000	2,450	Canada
2008	296	\$16,500,000	2,694	Europe
2014	365	\$27,500,000	503	Europe
2008	387	\$16,900,000	2,491	Europe
2013	478	\$24,500,000	1,818	Europe
2005	1,031	\$8,500,000	6,064	Middle East
2007	1,145	\$14,000,000	1,202	Asia
2009	1,153	\$13,500,000	2,431	Europe
2005	2,145	\$11,000,000	3,105	India



# GLOBAL 5000 MARKET DETAILS AS OF JANUARY 2018 ARRANGED BY ASKING PRICE

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION
2005	1,031	\$8,500,000	6,064	Middle East
2005	2,145	\$11,000,000	3,105	India
2009	1,153	\$13,500,000	2,431	Europe
2007	1,145	\$14,000,000	1,202	Asia
2008	296	\$16,500,000	2,694	Europe
2008	387	\$16,900,000	2,491	Europe
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2013	24	\$25,500,000	2,489	Europe
2014	365	\$27,500,000	503	Europe
2015	93	\$32,000,000	2,450	Canada



# GLOBAL 5000 MARKET DETAILS AS OF JANUARY 2018 ARRANGED BY TOTAL TIME ON AIRFRAME

YEAR	DAYS ON	ASK PRICE	AIRFRAME	LOCATION
	MARKET		TOTAL TIME	
2014	365	\$27,500,000	503	Europe
2007	1,145	\$14,000,000	1,202	Asia
2013	478	\$24,500,000	1,818	Europe
2009	1,153	\$13,500,000	2,431	Europe
2015	93	\$32,000,000	2,450	Canada
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2008	296	\$16,500,000	2,694	Europe
2005	2,145	\$11,000,000	3,105	India
2005	1,031	\$8,500,000	6,064	Middle East



# GLOBAL 5000 MARKET DETAILS AS OF JANUARY 2018 ARRANGED BY LOCATION

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION
2007	1,145	\$14,000,000	1,202	Asia
2015	93	\$32,000,000	2,450	Canada
2014	365	\$27,500,000	503	Europe
2013	478	\$24,500,000	1,818	Europe
2009	1,153	\$13,500,000	2,431	Europe
2013	24	\$25,500,000	2,489	Europe
2008	387	\$16,900,000	2,491	Europe
2008	296	\$16,500,000	2,694	Europe
2005	2,145	\$11,000,000	3,105	India
2005	1,031	\$8,500,000	6,064	Middle East



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### GLOBAL 5000 MARKET DETAILS AS OF JANUARY 2018 RECENT CHANGES TO FOR-SALE INVENTORY

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION	STATUS
2005	1,824	\$6,500,000	5,220	Europe	Sold 2018-01
2007	585	\$12,500,000	2,248	Canada	Sold 2018-03
2006	367	\$12,500,000	5,015	Europe	Sold 2018-03
2007	174	\$14,950,000	3,921	U.S.A.	Sold 2018-01
2007	748	\$13,800,000	2,260	Europe	Sold 2018-02
2012	1,803	\$18,995,000	2,693	U.S.A.	Withdrawn 2018-01
2013	755	\$29,500,000	610	U.S.A.	Deal Pending 2018-01
2013	158	\$25,000,000	1,163	Europe	Sold 2018-02
2015	54	\$35,000,000	347	Middle East	Withdrawn 2018-01

#### Disclaimer

Market changes are based on responses from sellers and agents. These changes have been reported, but not yet confirmed. Altus Aviation offers the details of these aircraft in good faith but cannot guarantee or warrant the accuracy of this information nor warrant the condition of the aircraft. A buyer should instruct his agents, or his surveyors, to investigate such details as the buyer desires validated. These aircraft are offered subject to prior sale, price change, or withdrawal without notice.



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