ALTUS AVIATION

GLOBAL 5000 MARKET OVERVIEW
AUGUST 2017

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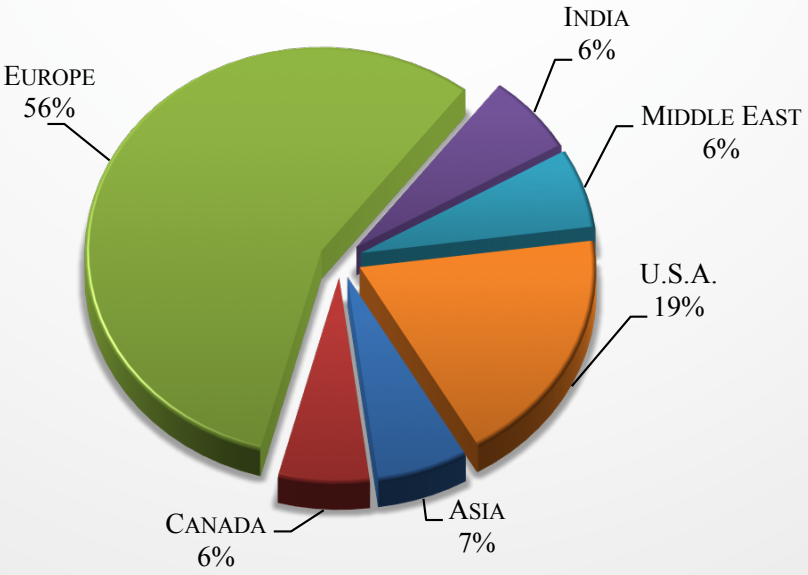
Currently, there are 16 Global 5000s for sale of 213 aircraft, representing 8% of the active fleet.

CURRENT GLOBAL 5000 MARKET SUMMARY

AIRCRAFT SUMMARY	LOW	HIGH	AVERAGE
ASKING PRICE	$8,500,000	$29,500,000	$17,584,000
AIRFRAME TOTAL TIME	503	6,064	2,645
MANUFACTURE YEAR	2005	2014	2008
DAYS ON MARKET	36	1,937	705

FIGURES BASED ON ASKING PRICES, NOT SALE PRICES. BASED ON 16 AIRCRAFT PRICES AND 16 AIRCRAFT FOR SALE

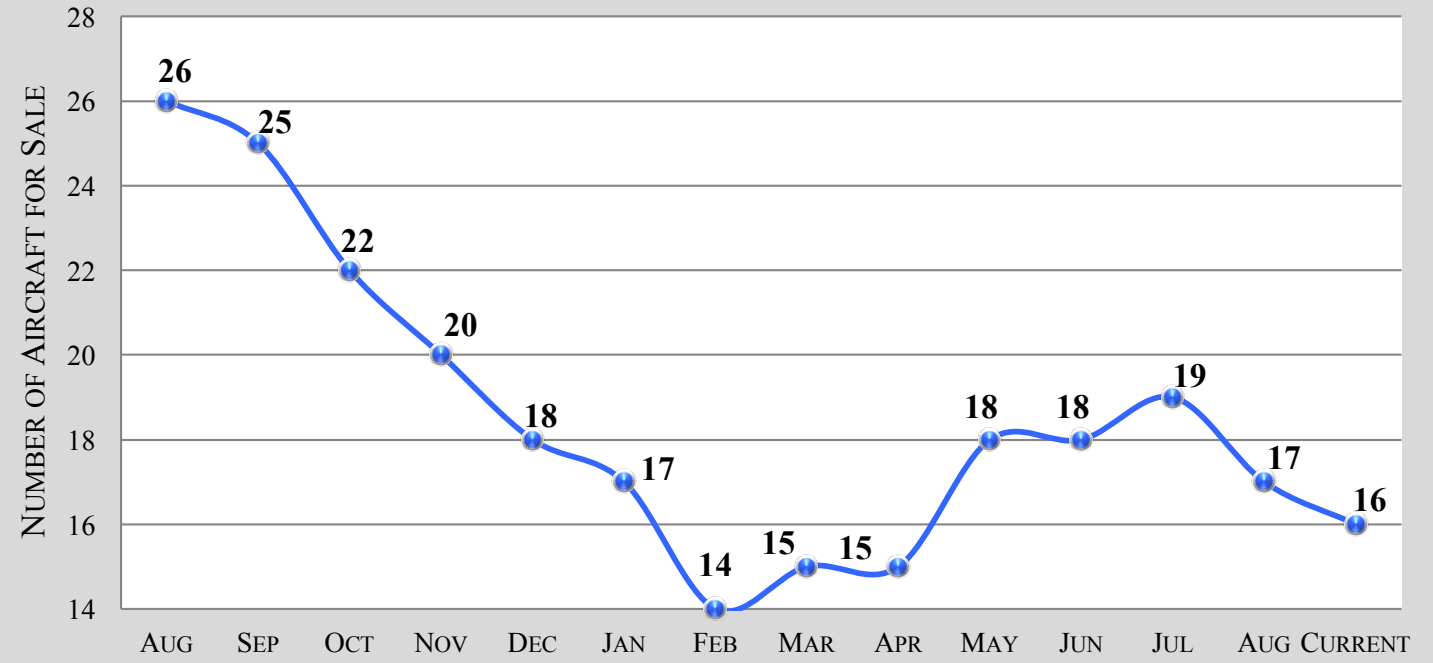
CURRENT GLOBAL 5000 MARKET BY SELLER LOCATION



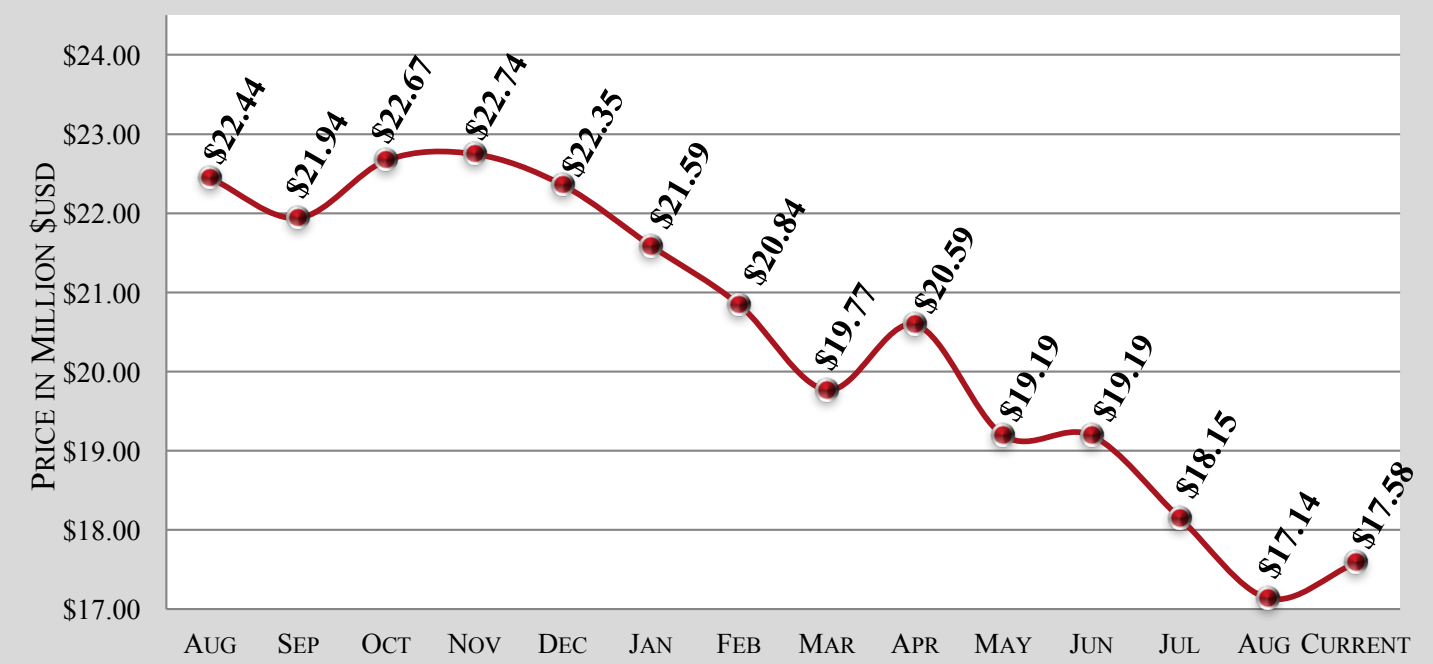
GLOBAL 5000 – 6 MONTH MARKET HISTORY

MONTH	APR	MAY	JUNE	JULY	AUGUST	CURRENT	AVERAGE
AVERAGE ASK PRICE	$20.6M	$19.2M	$19.2M	$18.1M	$17.1M	$17.6M	$18.6M
NUMBER FOR SALE	15	18	18	19	17	16	17
ACTIVE FLEET	212	212	212	212	212	213	212
PERCENTAGE FOR SALE	7%	9%	9%	9%	8%	8%	8%
AVERAGE YEAR	2009	2009	2009	2009	2008	2008	2009
AVERAGE DAYS ON MARKET	571	618	634	623	687	705	640
AVERAGE AIRFRAME TIME	2,492	2,502	2,506	2,580	2,686	2,645	2,569
TRANSACTIONS	1	1	1	1	1	TBD	5 TOTAL

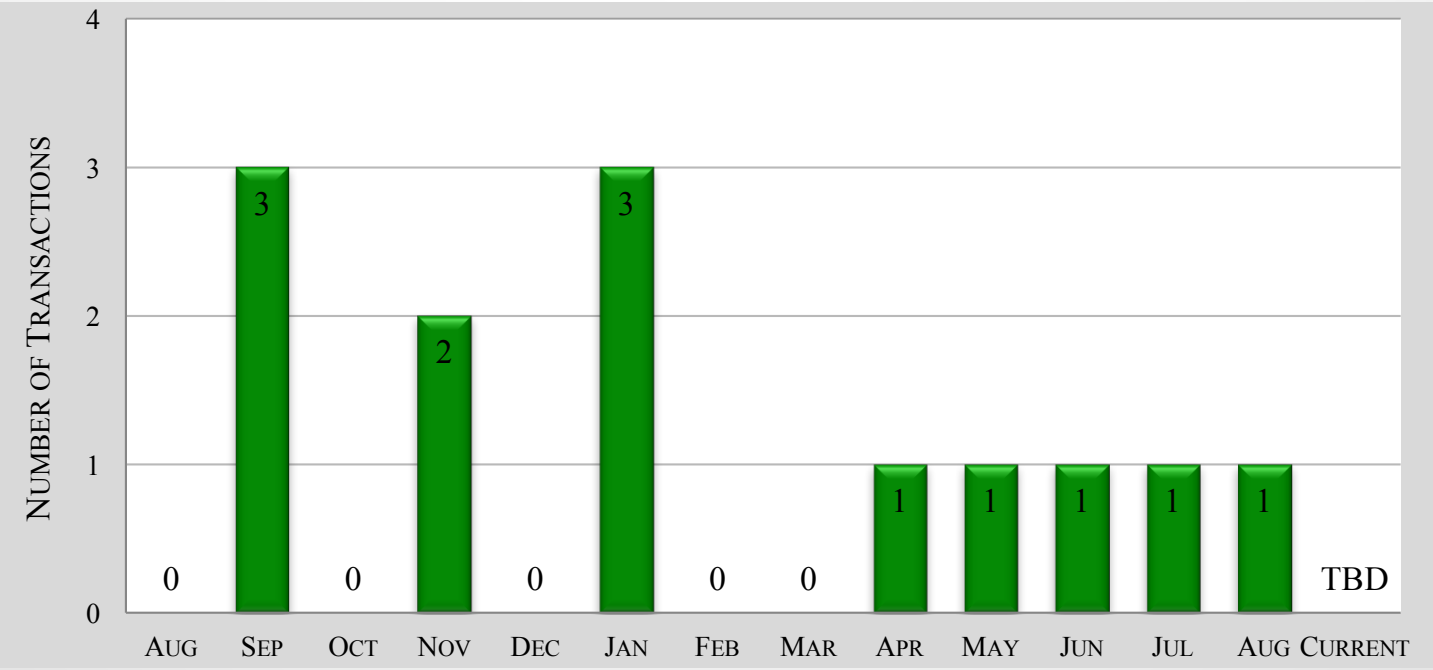
GLOBAL 5000 – 12 MONTH FOR SALE INVENTORY HISTORY



GLOBAL 5000 – 12 MONTH ASKING PRICE TREND



GLOBAL 5000 – 12 MONTH TRANSACTION HISTORY



GLOBAL 5000 – AIRCRAFT BLUE BOOK VALUATIONS

YEAR	AVERAGE RETAIL	AVERAGE WHOLESALE	TREND
2005	$13,000,000	$11,538,000	NO CHANGE
2006	$14,000,000	$12,426,000	NO CHANGE
2007	$15,000,000	$13,313,000	NO CHANGE
2008	$16,500,000	$14,645,000	NO CHANGE
2009	$18,500,000	$16,420,000	NO CHANGE
2010	$20,500,000	$18,195,000	NO CHANGE
2011	$22,500,000	$19,970,000	NO CHANGE
2012	$27,000,000	$23,964,000	NO CHANGE
2013	$30,000,000	$26,627,000	NO CHANGE
2014	$34,000,000	$30,177,000	NO CHANGE
2015	$36,000,000	$31,952,000	NO CHANGE
2016	$40,000,000	$35,502,000	NO CHANGE
2017	$50,441,000	$44,769,000	NO CHANGE

The above data is valid from August through September.

GLOBAL 5000 – VREF VALUATIONS

YEAR	AVERAGE RETAIL	AVERAGE WHOLESALE	TREND
2005	$13,250,000	$10,829,000	-$750,000
2006	$12,500,000	$11,050,000	-$1,000,000
2007	$13,500,000	$11,934,000	-$1,000,000
2008	$14,750,000	$13,068,500	-$1,000,000
2009	$17,000,000	$15,062,000	-$1,000,000
2010	$18,500,000	$16,391,000	-$1,000,000
2011	$21,500,000	$19,092,000	-$1,000,000
2012	$25,000,000	$22,250,000	-$1,000,000
2013	$28,000,000	$24,920,000	-$1,000,000
2014	$32,750,000	$29,147,500	-$1,000,000
2015	$35,000,000	$31,500,000	-$1,000,000
2016	$38,500,000	$34,650,000	-$1,000,000
2017	$50,441,000	$45,497,800	NO CHANGE

The above data is valid from August through September.

GLOBAL 5000 MARKET DETAILS AS OF AUGUST 2017
ARRANGED BY YEAR

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION
2005	1,722	$9,500,000	5,137	Europe
2005	1,937	$10,500,000	3,051	India
2005	871	$8,500,000	6,064	Middle East
2006	245	$13,695,000	5,015	Europe
2006	368	$13,500,000	2,167	Europe
2007	463	$12,500,000	2,248	Canada
2007	92	$17,450,000	3,886	U.S.A.
2007	985	$12,500,000	1,202	Asia
2007	626	$13,800,000	2,260	Europe
2008	136	$16,500,000	2,633	Europe
2009	993	$17,900,000	2,364	Europe
2010	1,681	$20,500,000	2,664	U.S.A.
2013	318	$28,500,000	1,455	Europe
2013	595	$29,500,000	561	U.S.A.
2013	36	$28,500,000	1,115	Europe
2014	205	$28,000,000	503	Europe

GLOBAL 5000 MARKET DETAILS AS OF AUGUST 2017
ARRANGED BY DAYS ON MARKET

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION
2013	36	$28,500,000	1,115	Europe
2007	92	$17,450,000	3,886	U.S.A.
2008	136	$16,500,000	2,633	Europe
2014	205	$28,000,000	503	Europe
2006	245	$13,695,000	5,015	Europe
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2009	993	$17,900,000	2,364	Europe
2010	1,681	$20,500,000	2,664	U.S.A.
2005	1,722	$9,500,000	5,137	Europe
2005	1,937	$10,500,000	3,051	India

GLOBAL 5000 MARKET DETAILS AS OF AUGUST 2017
ARRANGED BY ASKING PRICE

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION
2005	871	$8,500,000	6,064	Middle East
2005	1,722	$9,500,000	5,137	Europe
2005	1,937	$10,500,000	3,051	India
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2013	318	$28,500,000	1,455	Europe
2013	595	$29,500,000	561	U.S.A.

GLOBAL 5000 MARKET DETAILS AS OF AUGUST 2017
ARRANGED BY TOTAL TIME ON AIRFRAME

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION
2014	205	$28,000,000	503	Europe
2013	595	$29,500,000	561	U.S.A.
2013	36	$28,500,000	1,115	Europe
2007	985	$12,500,000	1,202	Asia
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2005	1,722	$9,500,000	5,137	Europe
2005	871	$8,500,000	6,064	Middle East

GLOBAL 5000 MARKET DETAILS AS OF AUGUST 2017
ARRANGED BY LOCATION

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION
2007	985	$12,500,000	1,202	Asia
2007	463	$12,500,000	2,248	Canada
2014	205	$28,000,000	503	Europe
2013	36	$28,500,000	1,115	Europe
2013	318	$28,500,000	1,455	Europe
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2007	92	$17,450,000	3,886	U.S.A.

GLOBAL 5000 MARKET DETAILS AS OF AUGUST 2017
RECENT CHANGES TO FOR-SALE INVENTORY

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION	STATUS
2006	*647*	*$9,995,000*	*3,876*	*Europe*	*Deal Pending 2017-09*
2011	*237*	*$21,500,000*	*2,626*	*Europe*	*Withdrawn 2017-08*
2012	*590*	*$24,500,000*	*1,124*	*U.S.A.*	*Sold 2017-09*
2011	*85*	*$26,950,000*	*822*	*Middle East*	*Sold 2017-08*

Disclaimer

Market changes are based on responses from sellers and agents. These changes have been reported, but not yet confirmed. Altus Aviation offers the details of these aircraft in good faith but cannot guarantee or warrant the accuracy of this information nor warrant the condition of the aircraft. A buyer should instruct his agents, or his surveyors, to investigate such details as the buyer desires validated. These aircraft are offered subject to prior sale, price change, or withdrawal without notice.

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