ALTUS AVIATION

GLOBAL 5000 MARKET OVERVIEW
DECEMBER 2016

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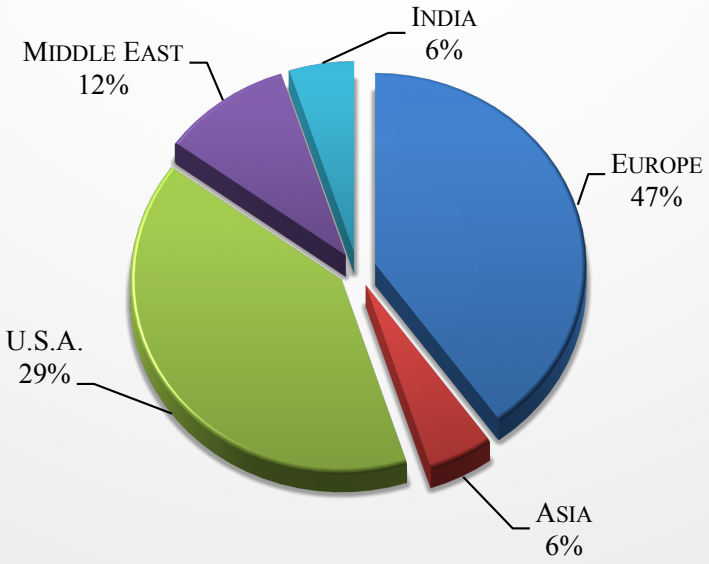
Currently, there are 17 Global 5000s for sale of 207 aircraft, representing 8% of the active fleet.

CURRENT GLOBAL 5000 MARKET SUMMARY

AIRCRAFT SUMMARY	LOW	HIGH	AVERAGE
ASKING PRICE	$10,500,000	$32,950,000	$21,588,000
AIRFRAME TOTAL TIME	503	6,100	2,399
MANUFACTURE YEAR	2005	2014	2009
DAYS ON MARKET	56	1,727	567

FIGURES BASED ON ASKING PRICES, NOT SALE PRICES. BASED ON 17 AIRCRAFT PRICES AND 17 AIRCRAFT FOR SALE

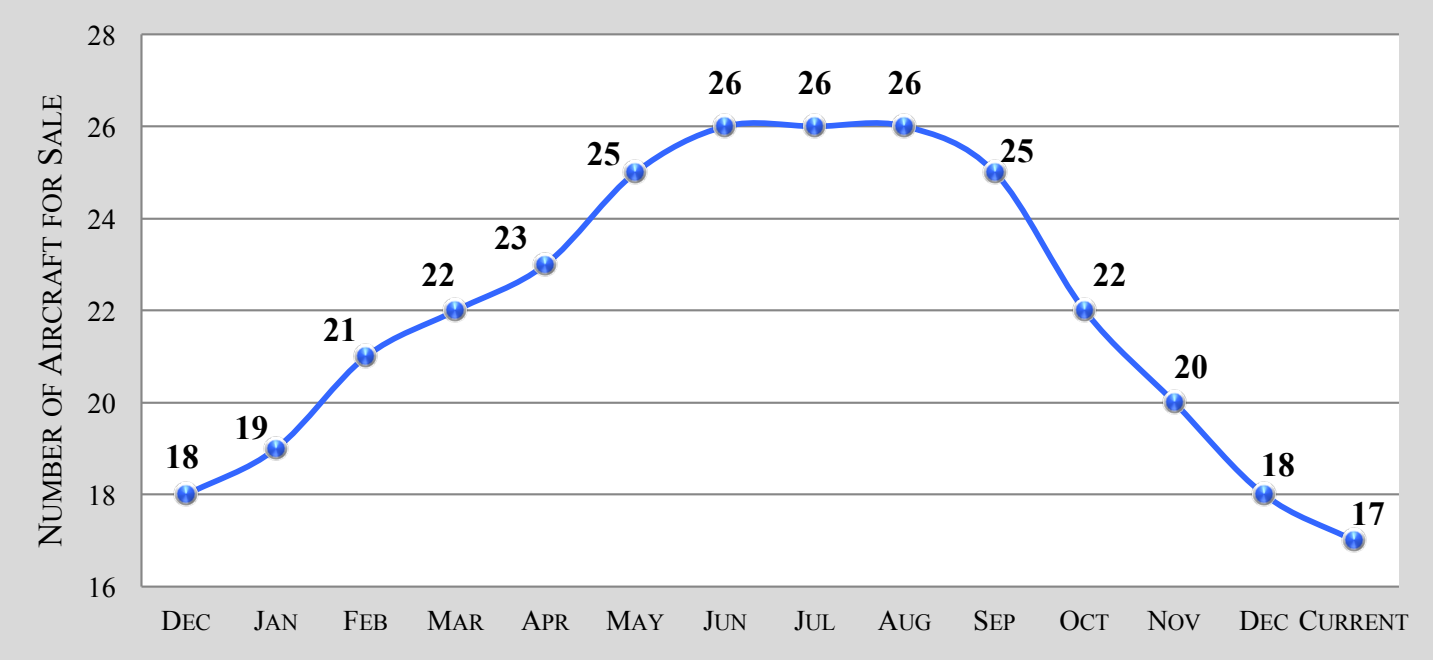
CURRENT GLOBAL 5000 MARKET BY SELLER LOCATION



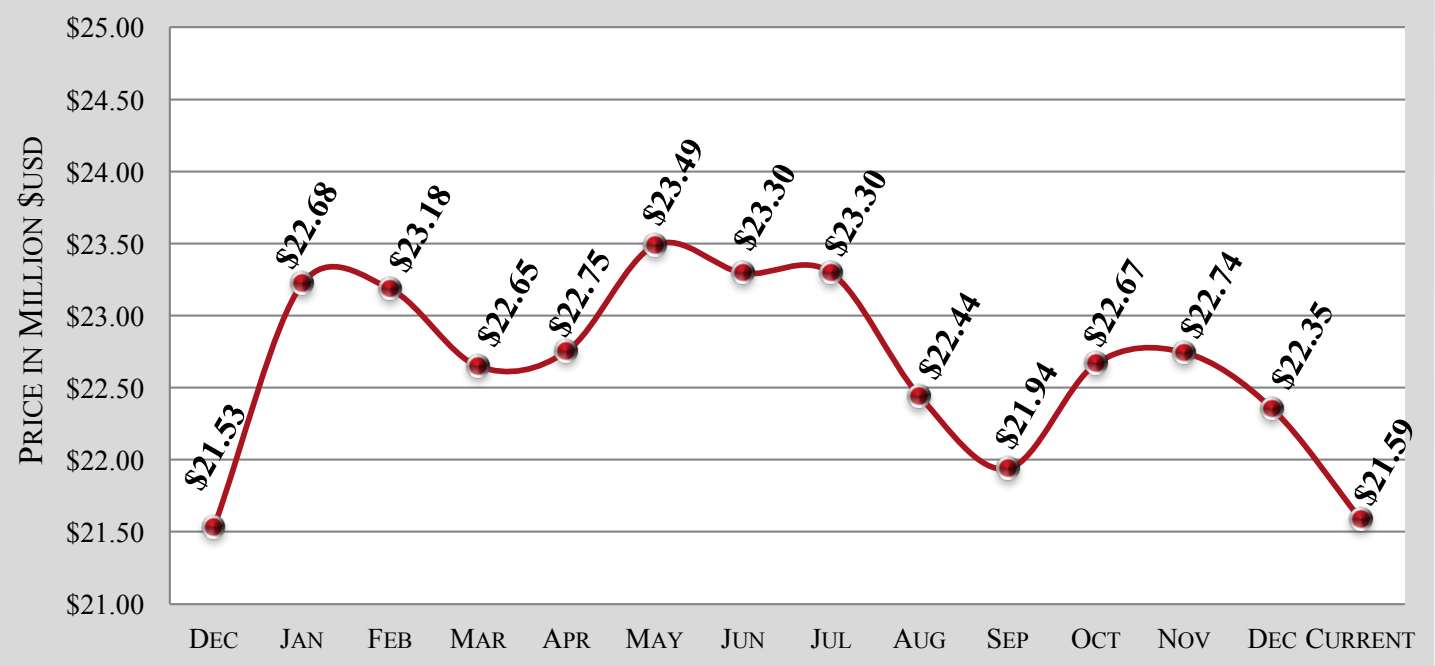
GLOBAL 5000 – 6 MONTH MARKET HISTORY

MONTH	AUG	SEP	OCT	NOV	DEC	CURRENT	AVERAGE
AVERAGE ASK PRICE	$22.4M	$21.9M	$22.7M	$22.7M	$22.4M	$21.6M	$22.2M
NUMBER FOR SALE	26	25	22	20	18	17	21
ACTIVE FLEET	201	201	202	206	206	207	204
PERCENTAGE FOR SALE	13%	13%	11%	10%	9%	8%	11%
AVERAGE YEAR	2008	2008	2009	2009	2009	2009	2009
AVERAGE DAYS ON MARKET	373	409	432	486	527	567	466
AVERAGE AIRFRAME TIME	2,506	2,541	2,438	2,548	2,468	2,399	2,483
TRANSACTIONS	0	3	0	2	0	TBD	5 TOTAL

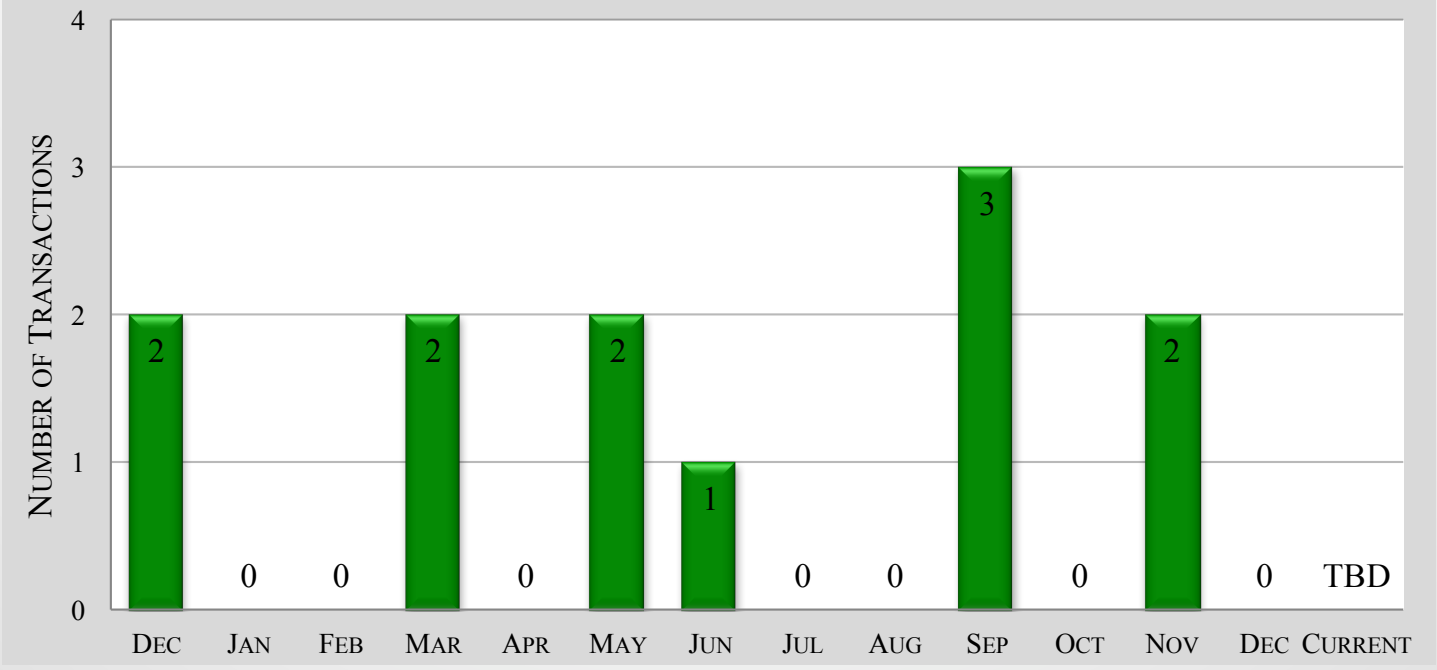
GLOBAL 5000 – 12 MONTH FOR SALE INVENTORY HISTORY



GLOBAL 5000 – 12 MONTH ASKING PRICE TREND



GLOBAL 5000 – 12 MONTH TRANSACTION HISTORY



GLOBAL 5000 – AIRCRAFT BLUE BOOK VALUATIONS

YEAR	AVERAGE RETAIL	AVERAGE WHOLESALE	TREND
2005	$14,000,000	$12,426,000	NO CHANGE
2006	$15,000,000	$13,313,000	NO CHANGE
2007	$16,000,000	$14,201,000	NO CHANGE
2008	$17,500,000	$15,532,000	NO CHANGE
2009	$19,500,000	$17,307,000	NO CHANGE
2010	$21,500,000	$19,082,000	NO CHANGE
2011	$23,500,000	$20,857,000	NO CHANGE
2012	$28,000,000	$24,581,000	-$1,776,000
2013	$31,000,000	$27,514,000	-$1,775,000
2014	$35,000,000	$31,064,000	-$888,000
2015	$37,000,000	$32,839,000	-$888,000
2016	$50,441,000	$44,769,000	NO CHANGE

The above data is valid from December through February.

GLOBAL 5000 – VREF VALUATIONS

YEAR	AVERAGE RETAIL	AVERAGE WHOLESALE	TREND
2005	$13,500,000	$12,015,000	-$250,000
2006	$14,250,000	$12,682,500	-$500,000
2007	$15,500,000	$13,795,000	-$500,000
2008	$16,750,000	$14,907,500	-$1,000,000
2009	$19,000,000	$16,910,000	-$750,000
2010	$20,500,000	$18,245,000	-$750,000
2011	$23,500,000	$20,915,000	-$750,000
2012	$27,000,000	$24,030,000	-$750,000
2013	$30,000,000	$26,700,000	-$750,000
2014	$33,750,000	$30,037,500	-$750,000
2015	$37,000,000	$33,300,000	-$1,000,000
2016	$41,000,000	$37,761,000	-$9,000,000

The above data is valid from December through February.

GLOBAL 5000 MARKET DETAILS AS OF DECEMBER 2016
ARRANGED BY YEAR

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION
2005	1,476	$10,500,000	5,088	Europe
2005	1,727	$16,000,000	2,925	India
2005	668	$11,000,000	6,100	Middle East
2005	737	$18,000,000	2,353	U.S.A.
2006	401	$14,250,000	3,876	Europe
2006	344	$14,900,000	3,141	Middle East
2007	380	$14,800,000	1,910	Europe
2009	737	$19,500,000	2,165	Europe
2010	302	$24,500,000	2,067	Asia
2010	1,425	$25,250,000	2,294	U.S.A.
2011	288	$22,995,000	1,627	U.S.A.
2011	56	$22,500,000	2,509	Europe
2012	366	$28,950,000	1,118	U.S.A.
2012	199	$27,995,000	1,245	Europe
2013	72	$31,900,000	1,356	Europe
2013	349	$32,950,000	513	U.S.A.
2014	112	$31,000,000	503	Europe

GLOBAL 5000 MARKET DETAILS AS OF DECEMBER 2016
ARRANGED BY DAYS ON MARKET

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION
2011	56	$22,500,000	2,509	Europe
2013	72	$31,900,000	1,356	Europe
2014	112	$31,000,000	503	Europe
2012	199	$27,995,000	1,245	Europe
2011	288	$22,995,000	1,627	U.S.A.
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2009	737	$19,500,000	2,165	Europe
2010	1,425	$25,250,000	2,294	U.S.A.
2005	1,476	$10,500,000	5,088	Europe
2005	1,727	$16,000,000	2,925	India

GLOBAL 5000 MARKET DETAILS AS OF DECEMBER 2016
ARRANGED BY ASKING PRICE

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION
2005	1,476	$10,500,000	5,088	Europe
2005	668	$11,000,000	6,100	Middle East
2006	401	$14,250,000	3,876	Europe
2007	380	$14,800,000	1,910	Europe
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2013	349	$32,950,000	513	U.S.A.

GLOBAL 5000 MARKET DETAILS AS OF DECEMBER 2016
ARRANGED BY TOTAL TIME ON AIRFRAME

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION
2014	112	$31,000,000	503	Europe
2013	349	$32,950,000	513	U.S.A.
2012	366	$28,950,000	1,118	U.S.A.
2012	199	$27,995,000	1,245	Europe
2013	72	$31,900,000	1,356	Europe
2011	288	$22,995,000	1,627	U.S.A.
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2006	344	$14,900,000	3,141	Middle East
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2005	1,476	$10,500,000	5,088	Europe
2005	668	$11,000,000	6,100	Middle East

GLOBAL 5000 MARKET DETAILS AS OF DECEMBER 2016
ARRANGED BY LOCATION

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION
2010	302	$24,500,000	2,067	Asia
2005	1,476	$10,500,000	5,088	Europe
2006	401	$14,250,000	3,876	Europe
2007	380	$14,800,000	1,910	Europe
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GLOBAL 5000 MARKET DETAILS AS OF DECEMBER 2016
ARRANGED BY LOCATION

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION	STATUS
2005	*247*	*$11,900,000*	*3,443*	*Asia*	*Sold 2017-01*
2006	*252*	*$10,750,000*	*5,128*	*U.S.A.*	*Sold 2017-01*
2006	*467*	*$13,995,000*	*3,719*	*Europe*	*Sold 2017-01*
2012	*176*	*$26,900,000*	*1,782*	*U.S.A.*	*Deal Pending 2016-12*

Market Changes are based on responses from sellers and agents. These changes have been reported, but not yet confirmed

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