



# CHALLENGER 605 MARKET OVERVIEW

## OCTOBER 2018



### CHALLENGER 605 MARKET OVERVIEW OCTOBER 2018

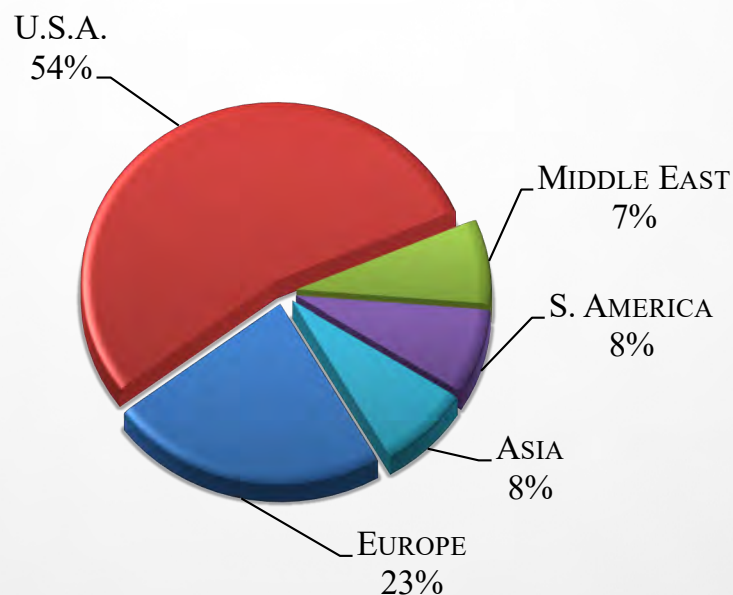
Currently, there are 13 CL605s for sale of 287 aircraft, representing 5% of the active fleet.

#### CURRENT CHALLENGER 605 MARKET SUMMARY

AIRCRAFT SUMMARY	Low	HIGH	AVERAGE
ASKING PRICE	\$8,500,000	\$14,995,000	\$11,744,000
AIRFRAME TOTAL TIME	1,250	5,354	2,468
MANUFACTURE YEAR	2007	2013	2011
DAYS ON MARKET	7	366	110

*FIGURES BASED ON ASKING PRICES, NOT SALES PRICES. BASED ON 13 AIRCRAFT FOR SALE AND 13 AIRCRAFT PRICES.*

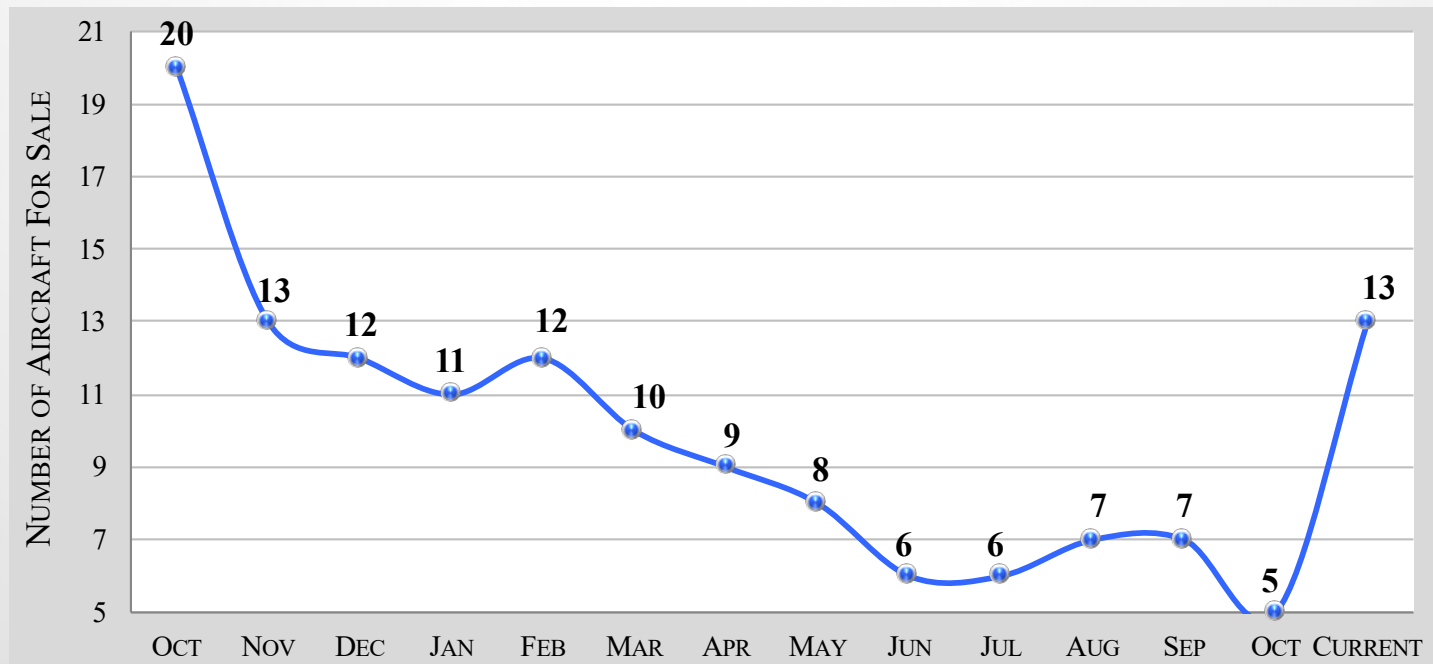
#### CURRENT CHALLENGER 605 MARKET BY SELLER LOCATION



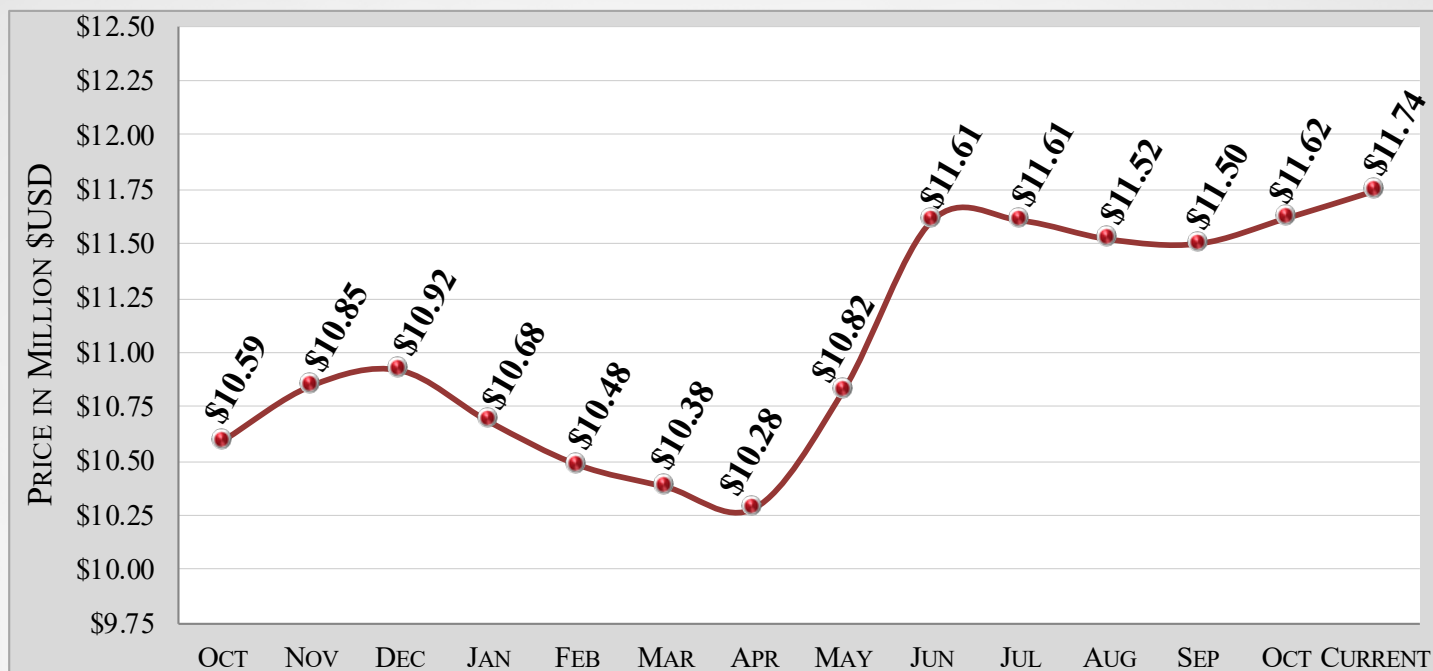
## CHALLENGER 605 – 6 MONTH MARKET HISTORY

MONTH	JUN	JUL	AUG	SEP	OCT	CURRENT	AVERAGE
AVERAGE ASK PRICE	\$11.6M	\$11.6M	\$11.5M	\$11.5M	\$11.6M	\$11.7M	\$11.6M
NUMBER FOR SALE	6	6	7	7	5	13	7
ACTIVE FLEET	287	287	287	287	287	287	287
PERCENTAGE FOR SALE	2%	2%	2%	2%	2%	5%	3%
AVERAGE YEAR	2011	2011	2011	2011	2011	2011	2011
AVERAGE DAYS ON MARKET	235	244	236	277	108	110	202
AVERAGE AIRFRAME TIME	2,743	2,743	2,745	2,755	2,479	2,569	2,672
TRANSACTIONS	5	0	2	1	1	TBD	9 TOTAL

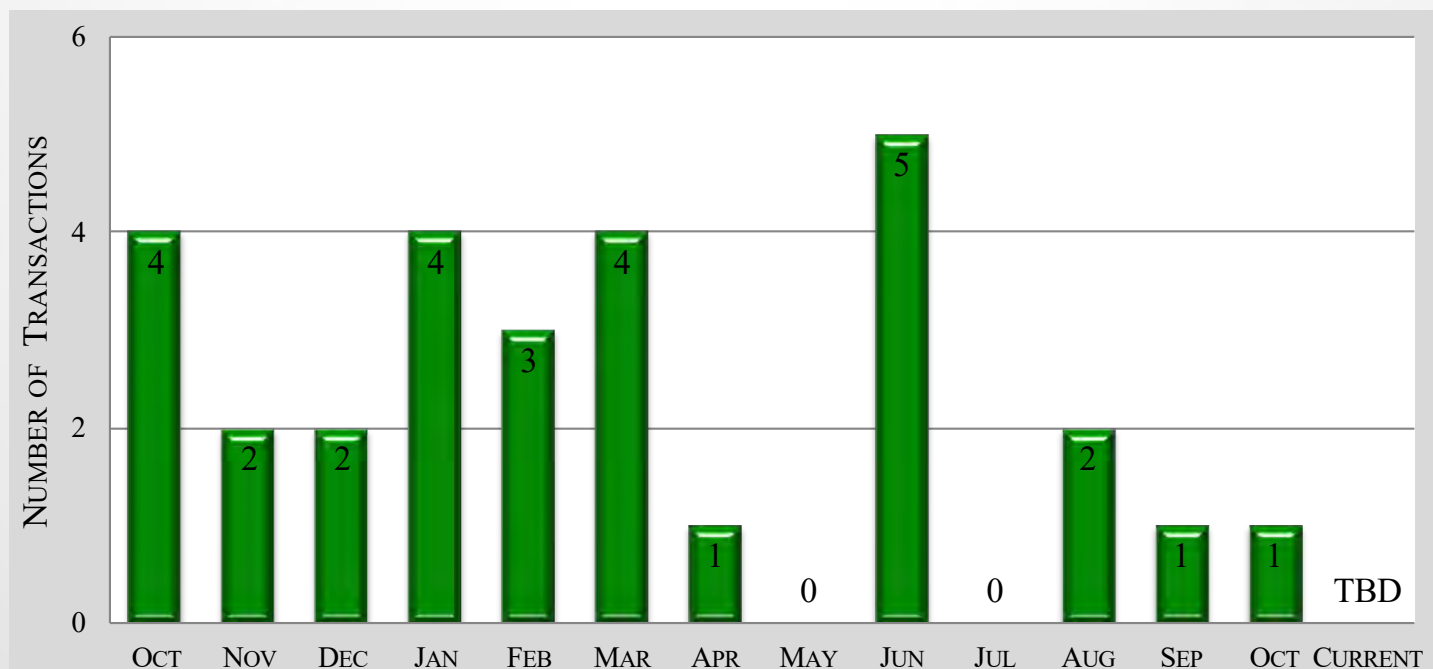
## CHALLENGER 605 – 12 MONTH FOR SALE INVENTORY HISTORY



## CHALLENGER 605 – 12 MONTH ASKING PRICE TREND



## CHALLENGER 605 – 12 MONTH TRANSACTION HISTORY



## CHALLENGER 605 – AIRCRAFT BLUE BOOK VALUATIONS

YEAR	AVERAGE RETAIL	AVERAGE WHOLESALE	TREND
2007	\$7,750,000	\$6,879,000	No CHANGE
2008	\$8,250,000	\$7,322,000	No CHANGE
2009	\$9,250,000	\$8,210,000	No CHANGE
2010	\$9,750,000	\$8,654,000	No CHANGE
2011	\$10,500,000	\$9,319,000	No CHANGE
2012	\$11,500,000	\$10,207,000	No CHANGE
2013	\$12,500,000	\$11,094,000	No CHANGE
2014	\$14,000,000	\$12,426,000	No CHANGE
2015	\$15,000,000	\$13,313,000	No CHANGE

*The above information is valid from September through November.*

## CHALLENGER 605 – VREF VALUATIONS

YEAR	AVERAGE RETAIL	AVERAGE WHOLESALE	TREND
2007	\$8,300,000	\$7,287,400	No CHANGE
2008	\$8,550,000	\$7,524,000	No CHANGE
2009	\$9,250,000	\$8,158,500	No CHANGE
2010	\$10,050,000	\$8,864,100	No CHANGE
2011	\$11,050,000	\$9,768,200	No CHANGE
2012	\$11,800,000	\$10,431,200	No CHANGE
2013	\$13,000,000	\$11,492,000	No CHANGE
2014	\$14,000,000	\$12,376,000	No CHANGE
2015	\$15,500,000	\$13,733,000	<b>-\$500,000</b>

*The above information is valid from September through November.*



## CHALLENGER 605 MARKET DETAILS AS OF OCTOBER 2018 ARRANGED BY YEAR

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION
2007	366	\$8,500,000	2,040	Europe
2008	36	\$10,395,000	5,354	U.S.A.
2009	33	\$9,900,000	4,335	U.S.A.
2009	289	\$9,700,000	4,250	Europe
2010	28	\$10,995,000	1,250	S. America
2011	169	\$12,950,000	1,570	U.S.A.
2011	37	\$13,850,000	1,512	Asia
2011	274	\$9,900,000	3,302	Europe
2012	56	\$11,500,000	1,629	Middle East
2012	28	\$13,000,000	1,775	U.S.A.
2012	42	\$12,995,000	1,662	U.S.A.
2013	7	\$13,995,000	1,384	U.S.A.
2013	63	\$14,995,000	2,017	U.S.A.

## CHALLENGER 605 MARKET DETAILS AS OF OCTOBER 2018

### ARRANGED BY DAYS ON MARKET

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION
2013	7	\$13,995,000	1,384	U.S.A.
2010	28	\$10,995,000	1,250	S. America
2012	28	\$13,000,000	1,775	U.S.A.
2009	33	\$9,900,000	4,335	U.S.A.
2008	36	\$10,395,000	5,354	U.S.A.
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2012	42	\$12,995,000	1,662	U.S.A.
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2009	289	\$9,700,000	4,250	Europe
2007	366	\$8,500,000	2,040	Europe



## CHALLENGER 605 MARKET DETAILS AS OF OCTOBER 2018

### ARRANGED BY ASKING PRICE

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION
2007	366	\$8,500,000	2,040	Europe
2009	289	\$9,700,000	4,250	Europe
2011	274	\$9,900,000	3,302	Europe
2009	33	\$9,900,000	4,335	U.S.A.
2008	36	\$10,395,000	5,354	U.S.A.
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2013	63	\$14,995,000	2,017	U.S.A.

## CHALLENGER 605 MARKET DETAILS AS OF OCTOBER 2018

### ARRANGED BY TOTAL TIME ON AIRFRAME

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION
2010	28	\$10,995,000	1,250	S. America
2013	7	\$13,995,000	1,384	U.S.A.
2011	37	\$13,850,000	1,512	Asia
2011	169	\$12,950,000	1,570	U.S.A.
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2008	36	\$10,395,000	5,354	U.S.A.

## CHALLENGER 605 MARKET DETAILS AS OF OCTOBER 2018

### ARRANGED BY LOCATION

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION
2011	37	\$13,850,000	1,512	Asia
2007	366	\$8,500,000	2,040	Europe
2009	289	\$9,700,000	4,250	Europe
2011	274	\$9,900,000	3,302	Europe
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## CHALLENGER 605 MARKET DETAILS AS OF OCTOBER 2018

### RECENT CHANGES TO FOR-SALE INVENTORY

YEAR	DAYS ON MARKET	ASK PRICE	AIRFRAME TOTAL TIME	LOCATION	STATUS
<i>2011</i>	<i>114</i>	<i>\$12,000,000</i>	<i>1,672</i>	<i>Europe</i>	<i>Sold 2018-10</i>
<i>2013</i>	<i>103</i>	<i>\$11,000,000</i>	<i>2,600</i>	<i>Asia</i>	<i>Sold 2018-11</i>

#### **Disclaimer**

*Market changes are based on responses from sellers and agents. These changes have been reported, but not yet confirmed. Altus Aviation offers the details of these aircraft in good faith but cannot guarantee or warrant the accuracy of this information nor warrant the condition of the aircraft. A buyer should instruct his agents, or his surveyors, to investigate such details as the buyer desires validated. These aircraft are offered subject to prior sale, price change, or withdrawal without notice.*



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